



*FY2017 1<sup>st</sup> quarter*  
**Consolidated Financial Report**

(April 1, 2016 through June 30, 2016)

July 29, 2016

AISIN SEIKI Co., Ltd.

(<http://www.aisin.com/>)

- ① The volume of AT sales to TOYOTA and Western OEMs increased. The revenue in local currency increased, however the revenue expressed in JPY decreased due to exchange rate impact. As a result, including newly consolidated SHIROKI group sales, revenue increased from last year.
- ② Operating profit increased from last year due to sales increase and gains from stock swap with SHIROKI Corporation, in spite of the unfavorable factors such as Kumamoto earthquakes and the strong yen. Profit before income taxes increased from last year despite foreign exchange loss.
- ③ Regarding 2nd quarter forecast, profit is predicted to decrease due to the tendency of the strong yen, in spite of the decrease of restoration costs from Kumamoto earthquakes. With respect to the annual forecast, it's not revised from the original one because of the uncertainty of the exchange rate prospect.

# Consolidated Operating Results (FY2017 1Q – 3 months)

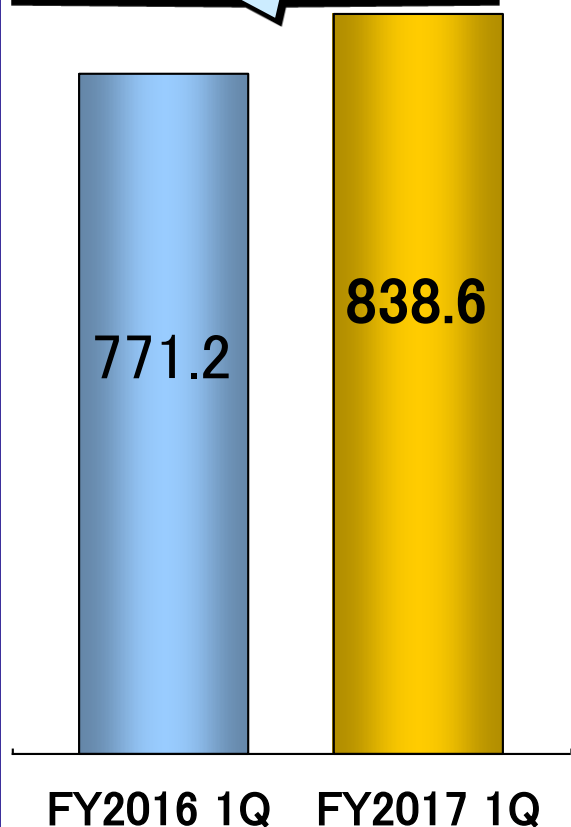
\* The result of Previous First Quarter and this Quarter is disclosed based on IFRS.

**AISIN**

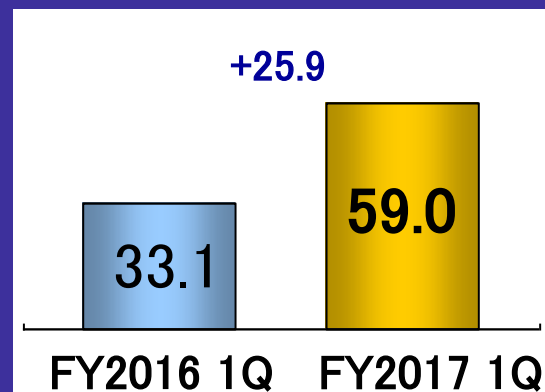
Billion yen

## Revenue

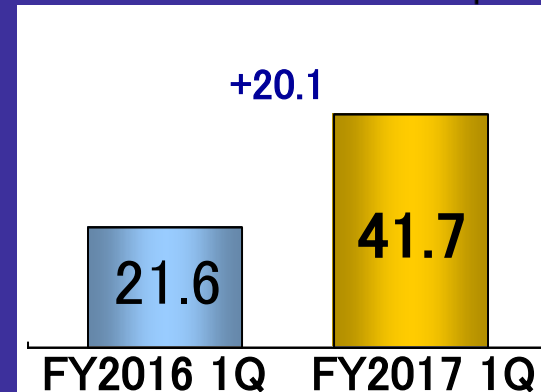
+ 67.4 billion yen  
( +8.8%)



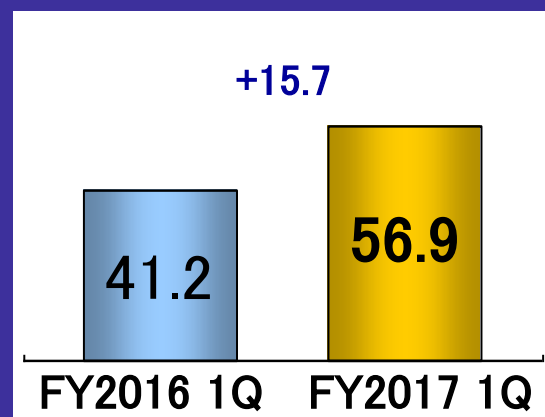
## Operating Profit



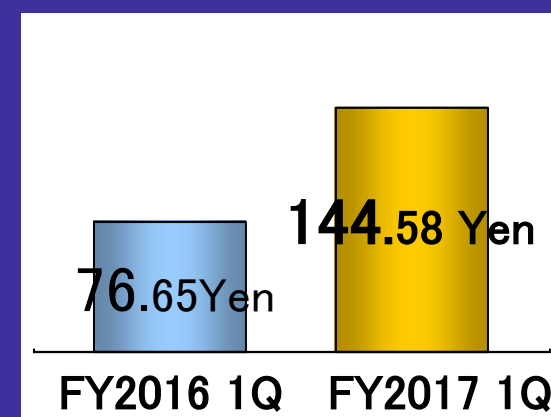
## Profit for the period attributable to Owners of the parent



## Profit before income taxes



## EPS

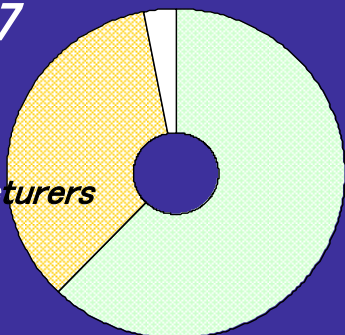


**FY2016 1Q [Revenue 771.2]**

Life & others

23.7

Other  
Manufacturers  
267.4



Toyota  
Group  
480.0

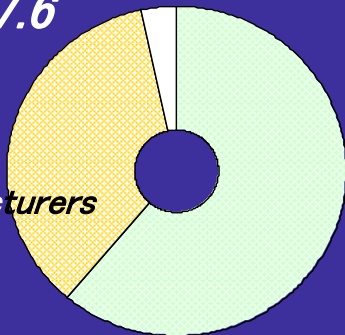
62.2%

**FY2017 1Q [Revenue 838.6]**

Life & others

27.6

Other  
Manufacturers  
299.1

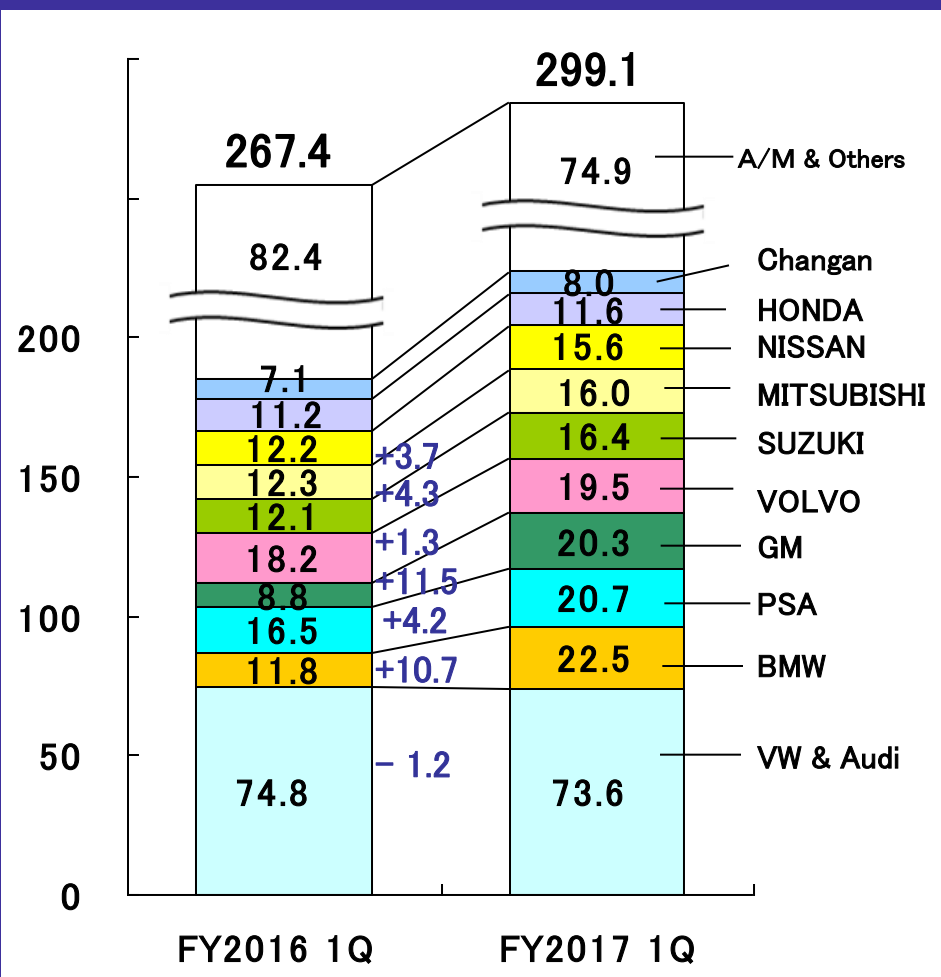


Toyota  
Group  
511.8

61.0%

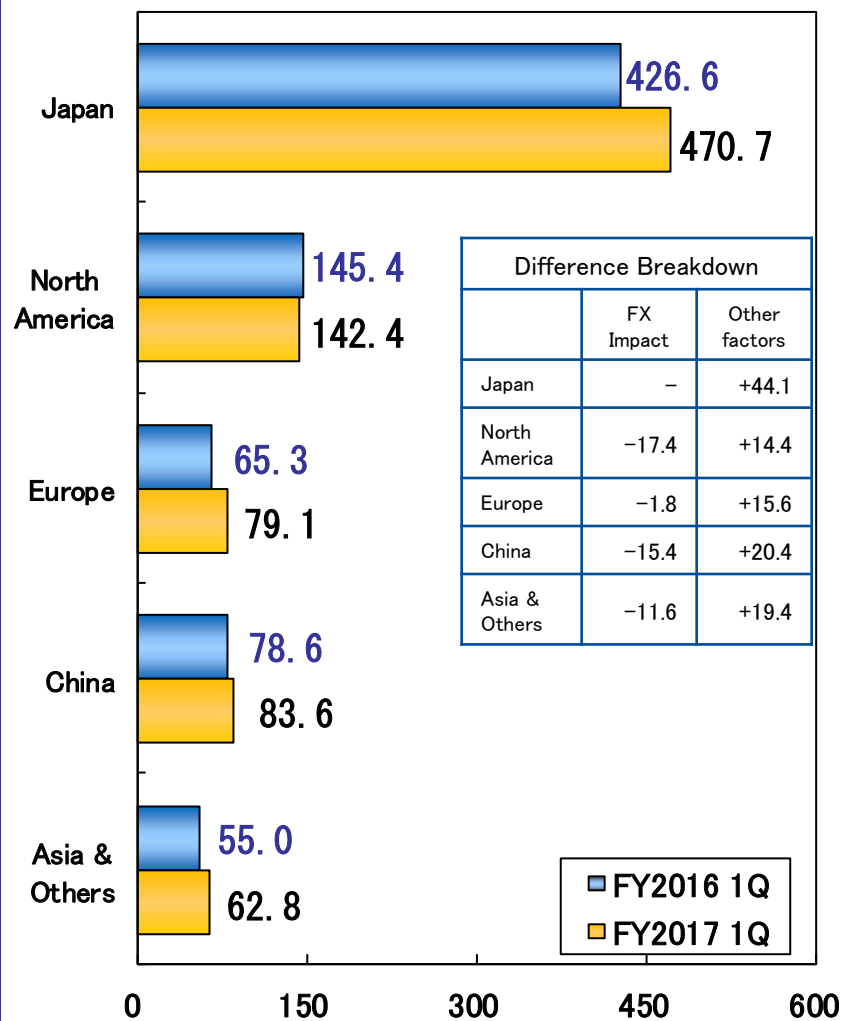
Other Manufacturers sales breakdown

Billion yen



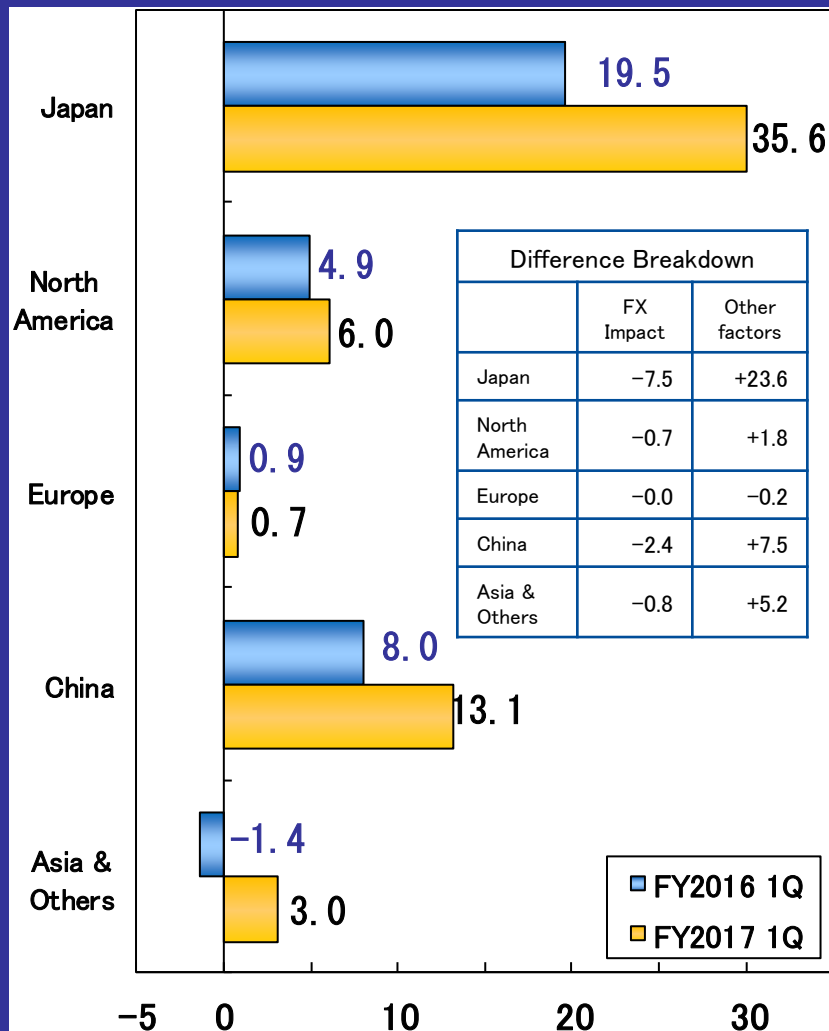
### Revenue

Billion yen



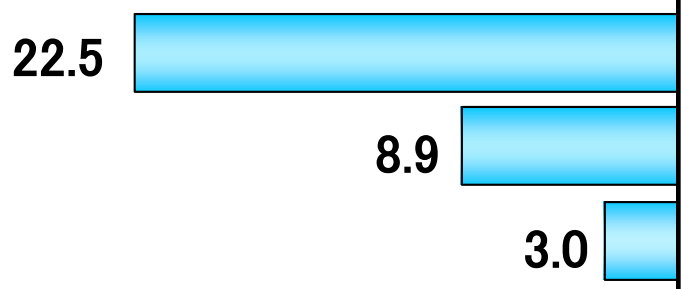
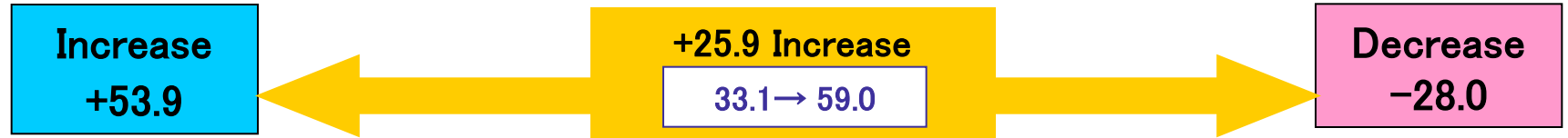
### Operating Profit

Billion yen



**【FY2016 1Q / FY2017 1Q】**

Billion yen



Sales fluctuation

Cost structure improvement

Change of material price

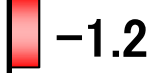
Forex rate  
 1US\$ : ¥122→¥108  
 1CNY : ¥19.6→¥16.5

Depreciation

R&D others

Gains from stock swap with SHIROKI Corporation

Loss from earthquakes

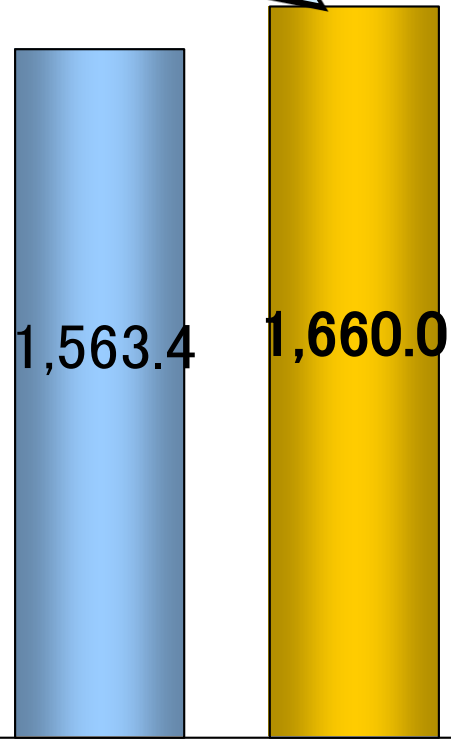




Billion yen

### Revenue

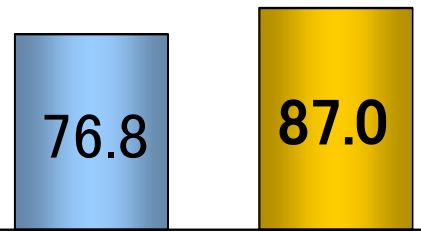
+ 96.6 billion yen  
( +6.2%)



FY2016 2Q    FY2017 2Q

### Operating Profit

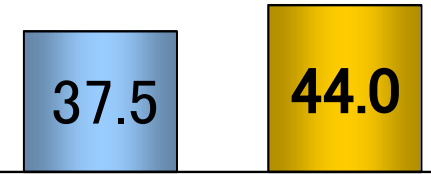
+10.2



FY2016 2Q    FY2017 2Q

### Profit for the period attributable to Owners of the parent

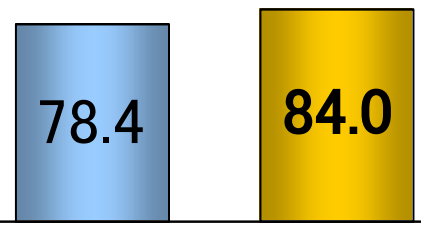
+6.5



FY2016 2Q    FY2017 2Q

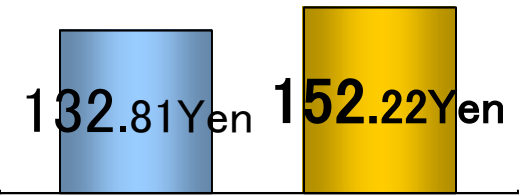
### Profit before income taxes

+5.6



FY2016 2Q    FY2017 2Q

### EPS



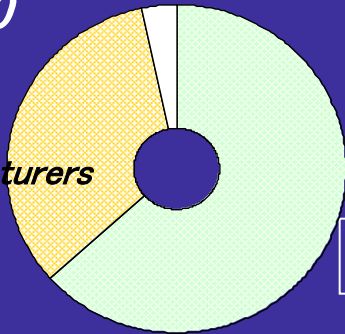
FY2016 2Q    FY2017 2Q

**FY2016 2Q [Revenue 1,563.4]**

Life & others

51.0

Other  
Manufacturers  
522.0



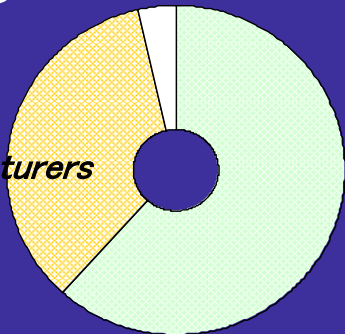
Toyota  
Group  
990.3  
63.3%

**FY2017 2Q [Revenue 1,660.0]**

Life & others

59.0

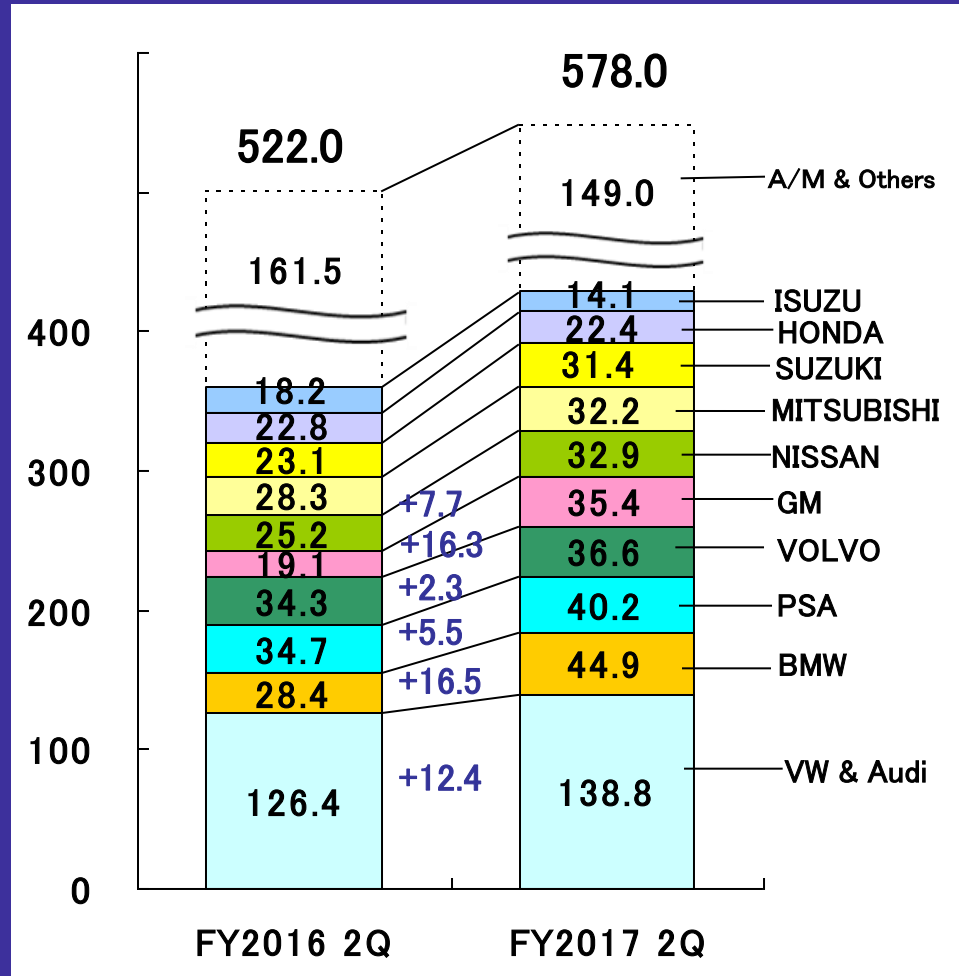
Other  
Manufacturers  
578.0



Toyota  
Group  
1,023.0  
61.6%

Other Manufacturers sales breakdown

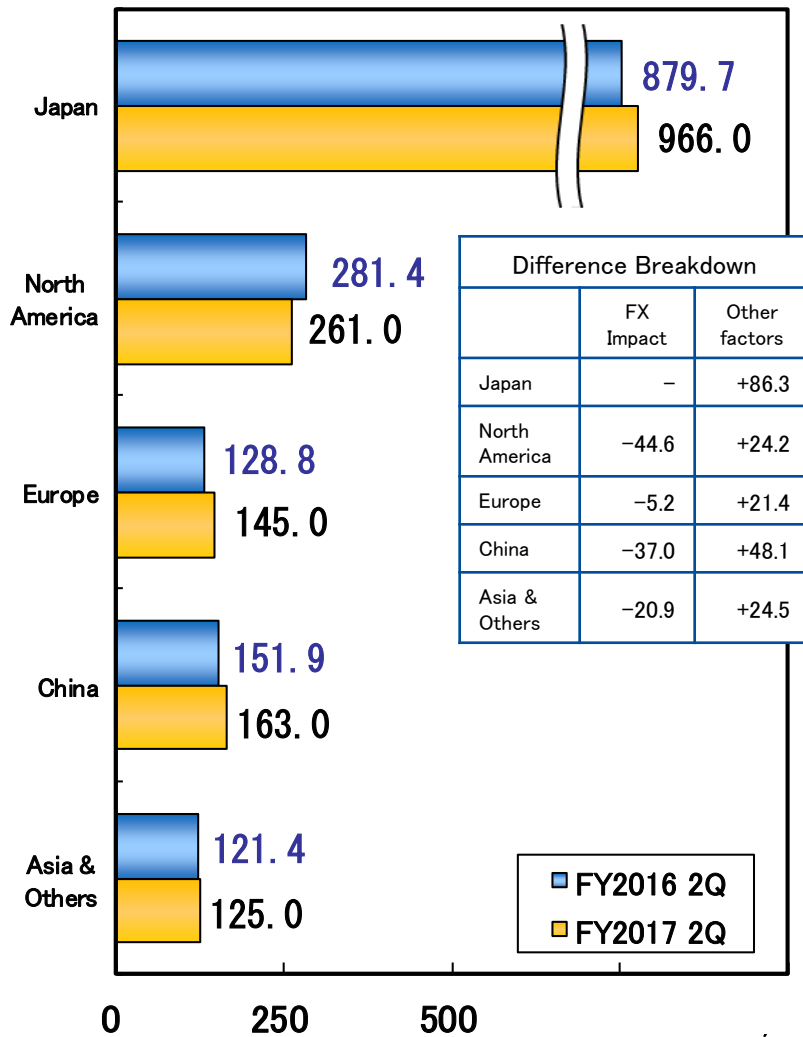
Billion yen





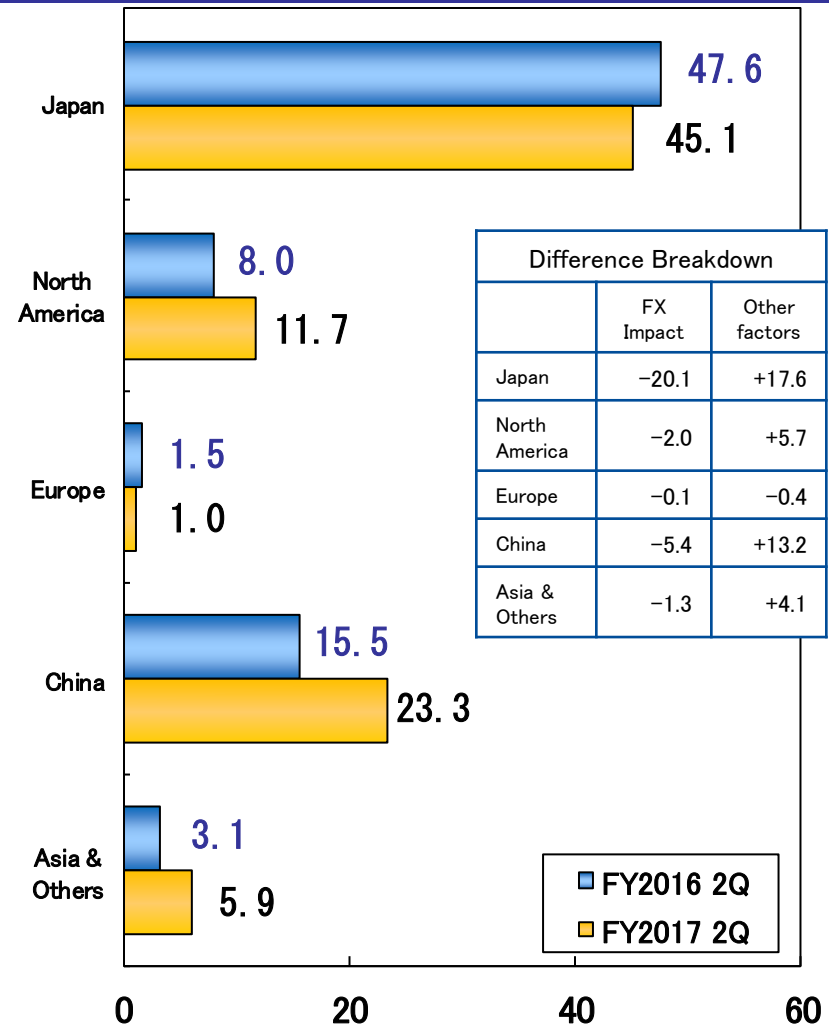
### Revenue

Billion yen

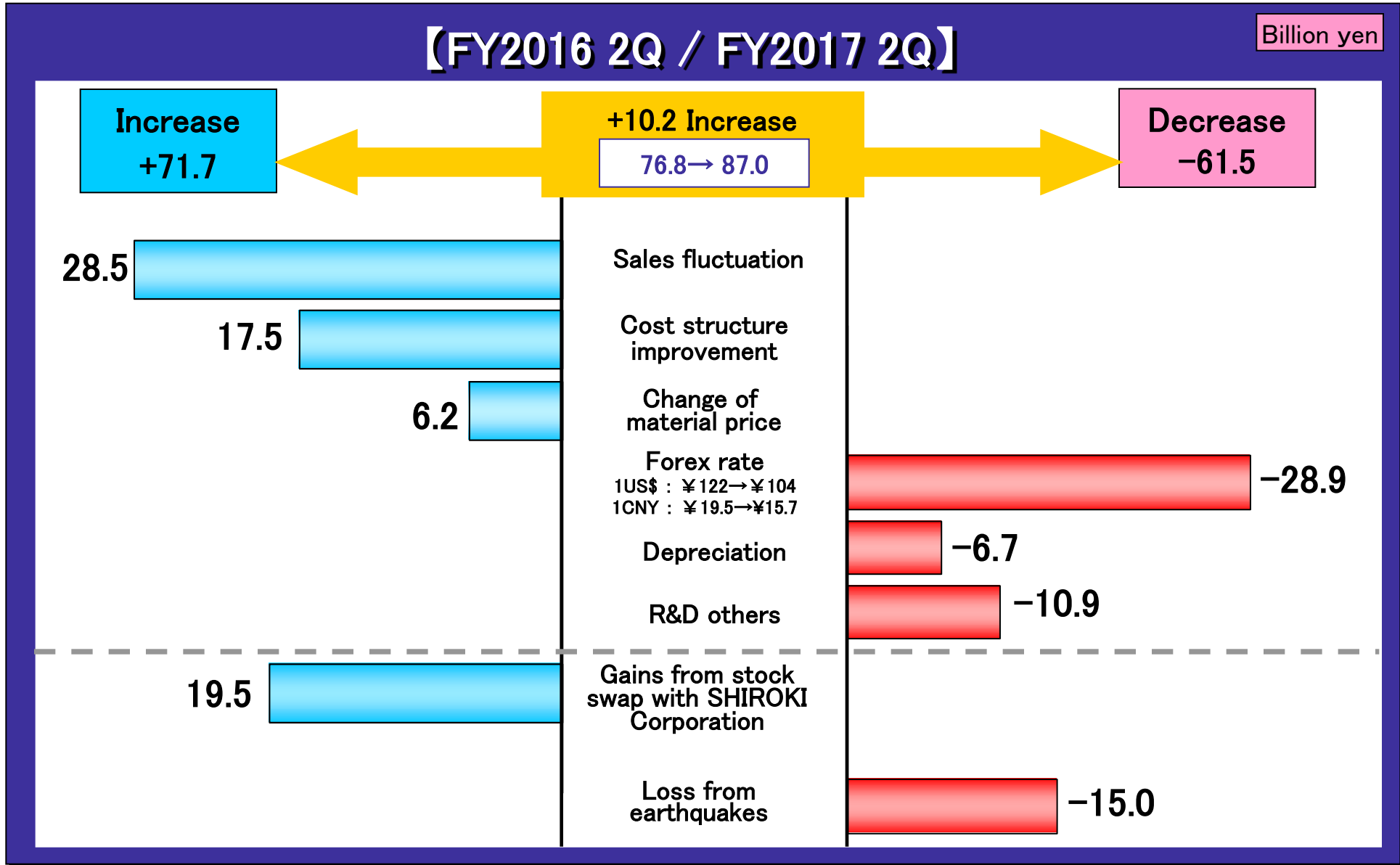


### Operating Profit

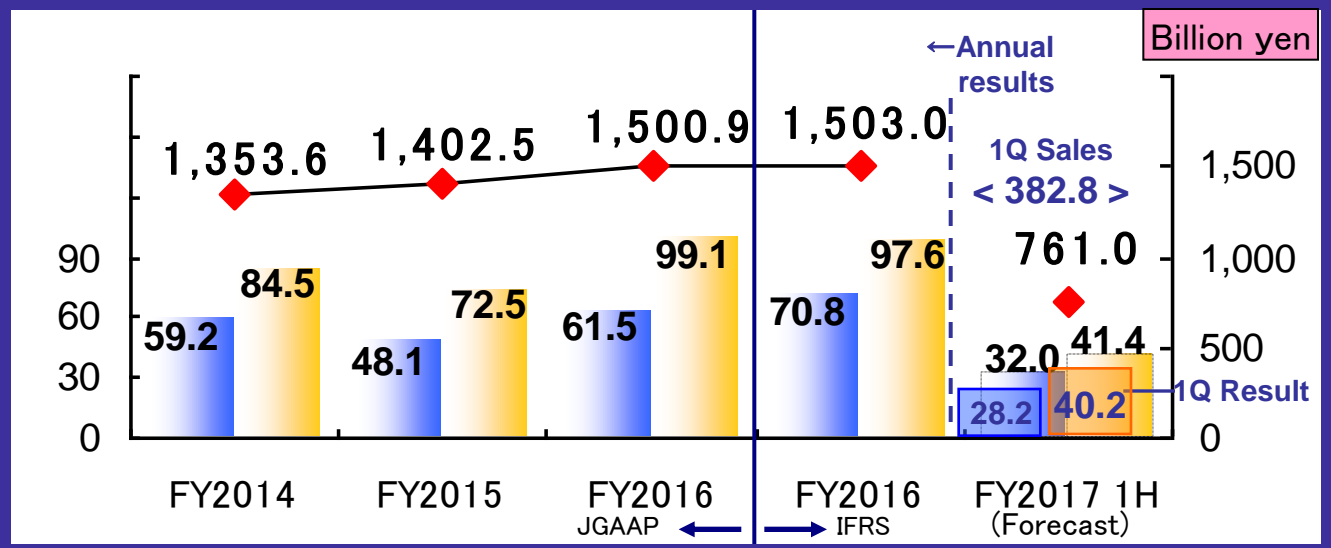
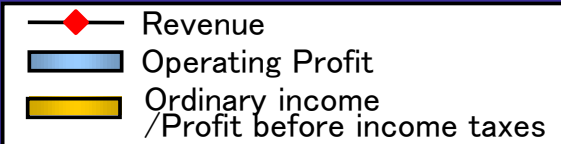
Billion yen



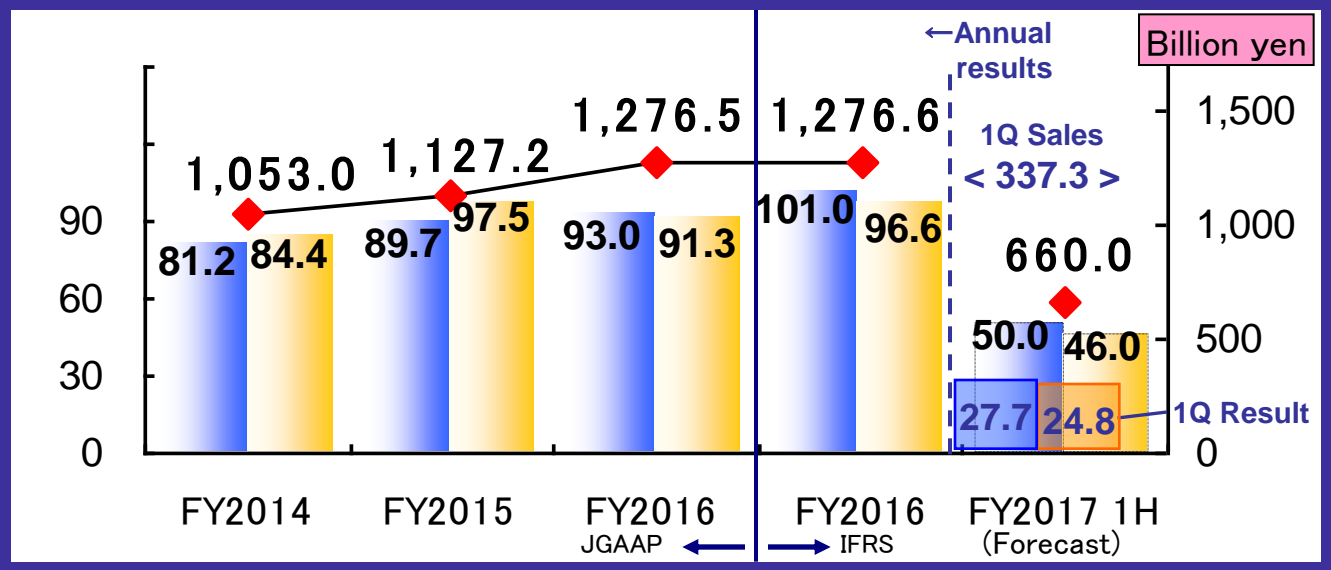
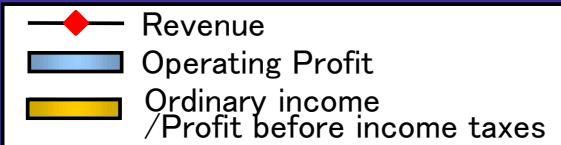
*Forecast of Fluctuations for Operating Profit ( FY2017 2Q – 6 months)*



## AISIN SEIKI Group

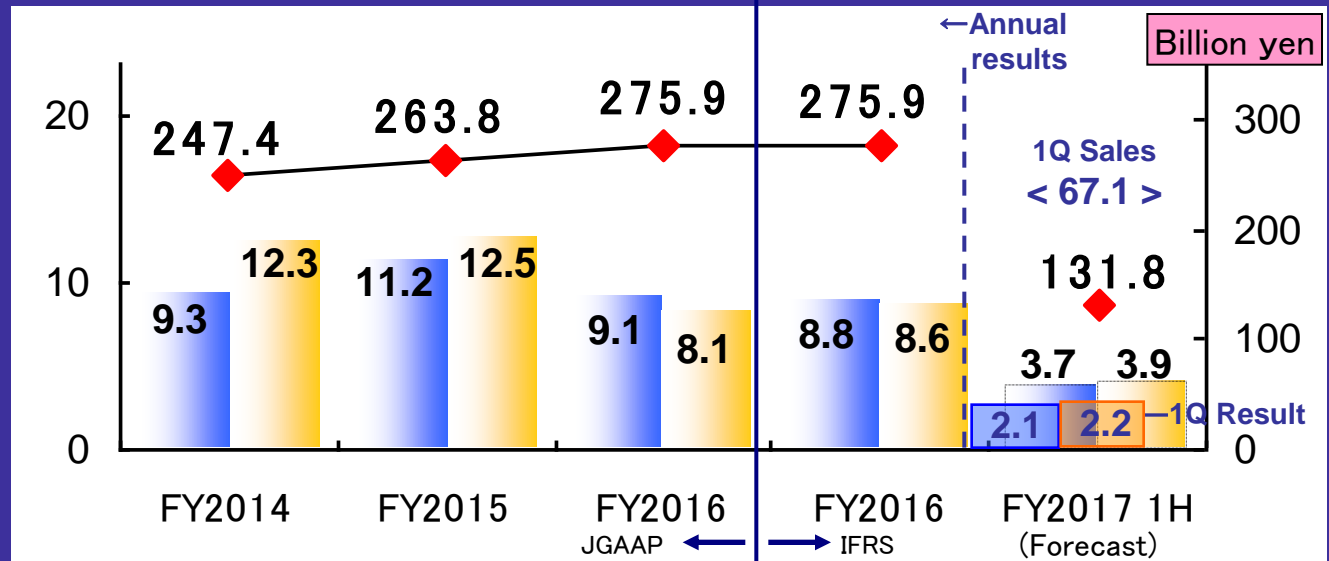


## AISIN AW Group



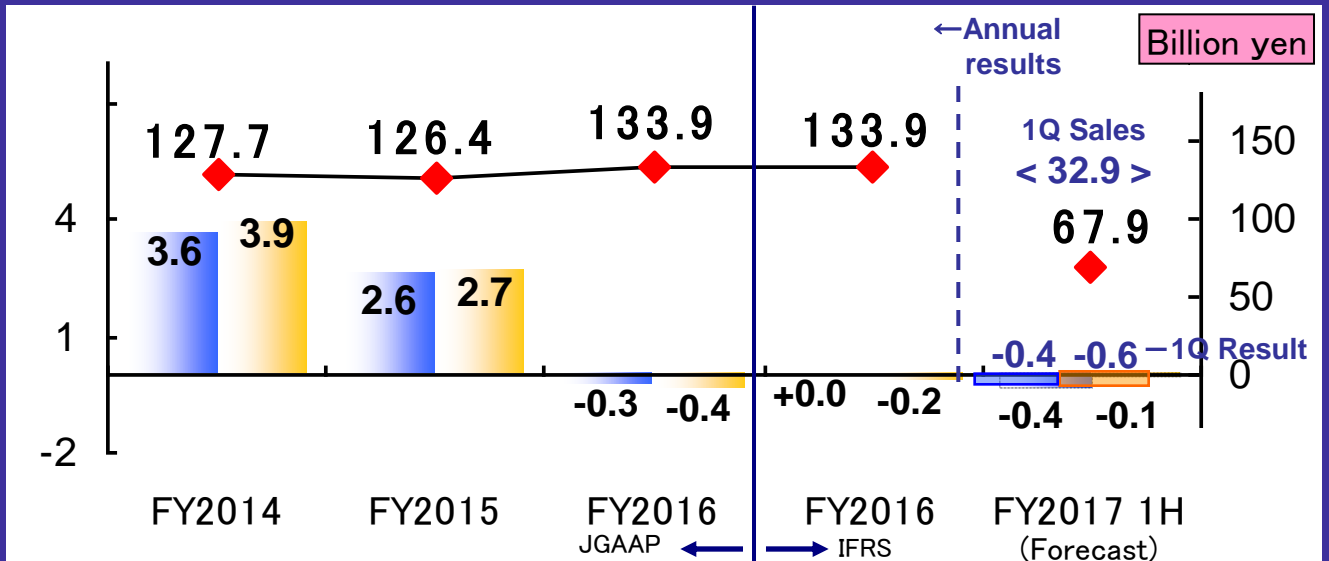
## AISIN Takaoka Group

- ◆ Revenue
- Operating Profit
- Ordinary income / Profit before income taxes



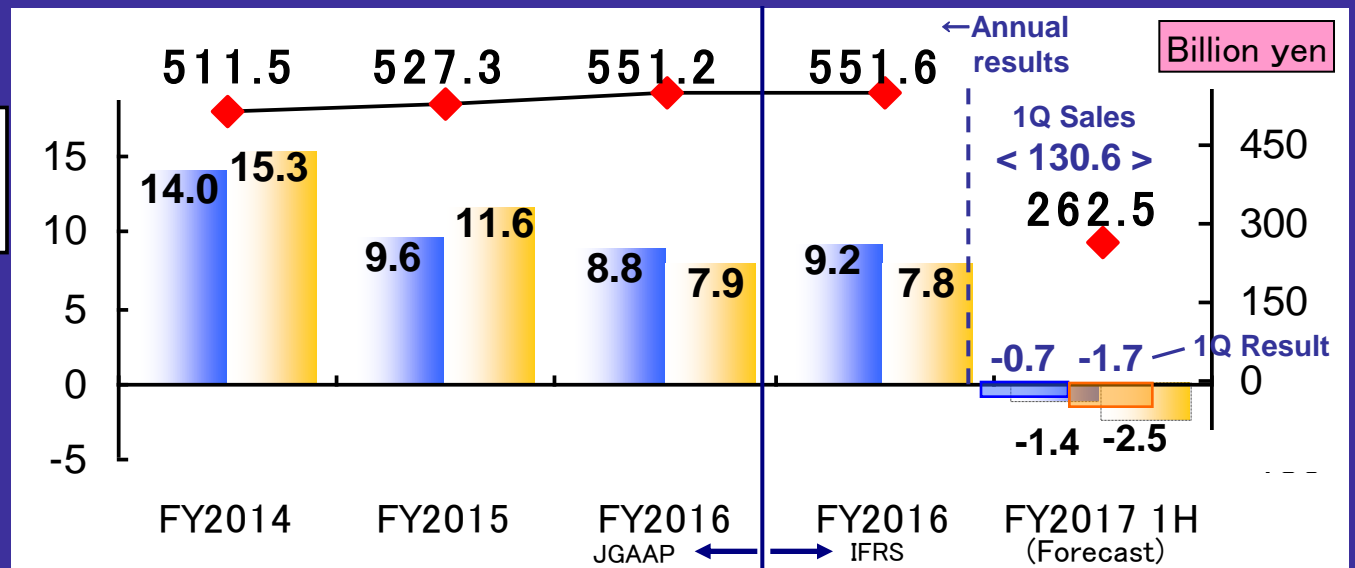
## AISIN AI Group

- ◆ Revenue
- Operating Profit
- Ordinary income / Profit before income taxes

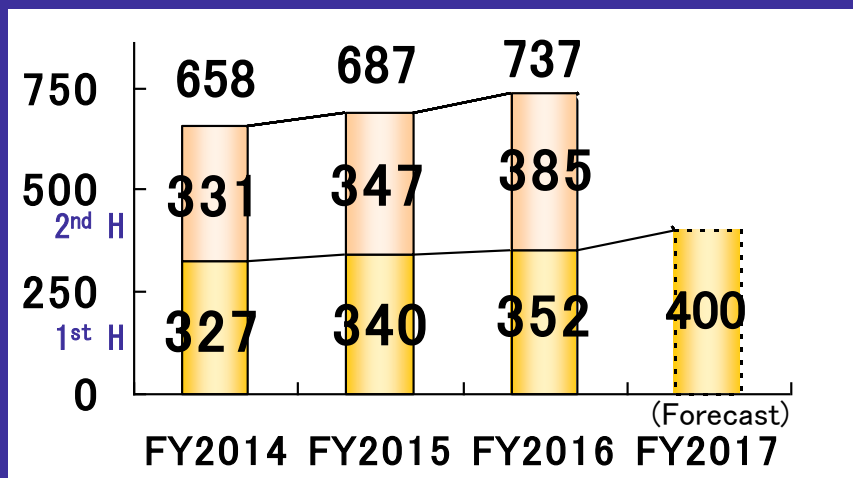


## ADVICS Group

- ◆ Revenue
- Operating Profit
- Ordinary income / Profit before income taxes

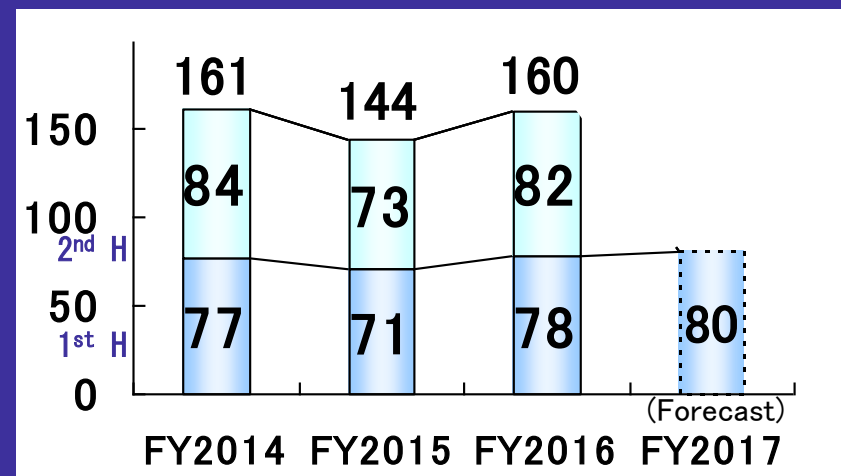


## AT Production

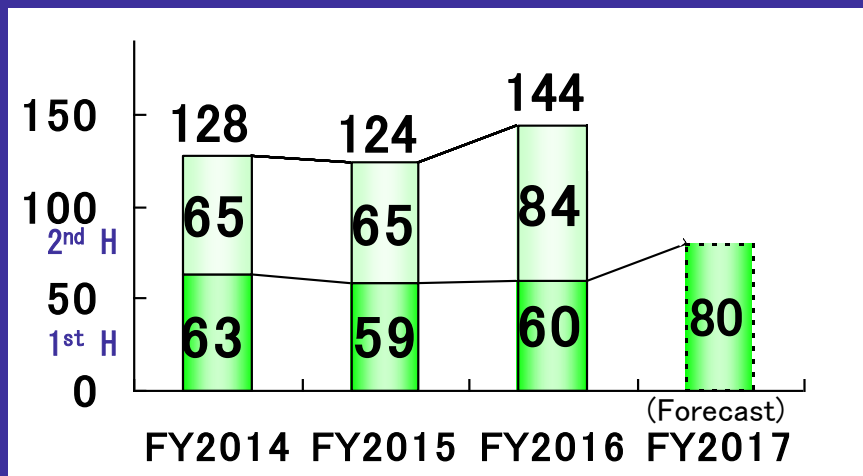


## MT Production

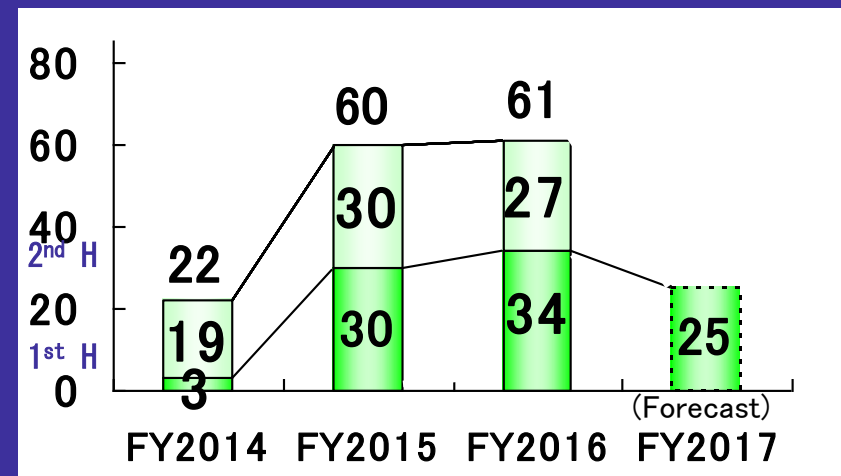
10,000 of units



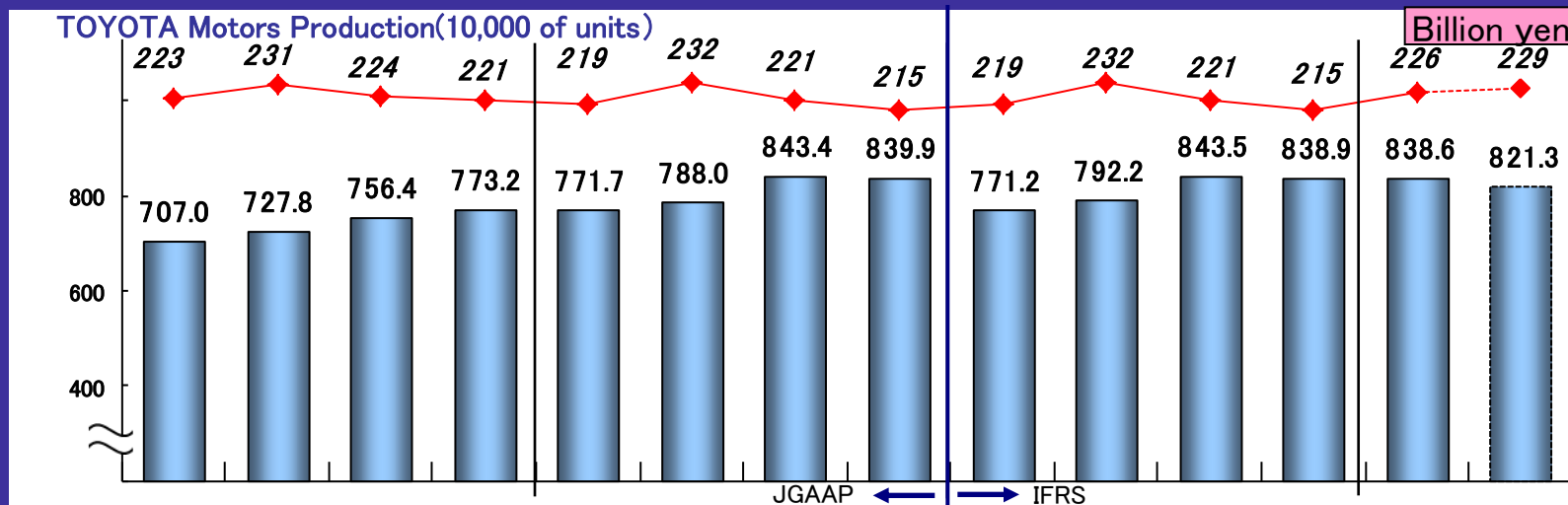
## Navigation System Production



## Navigation Soft Production



## Revenue



## Operating Profit

