



FY2016 2nd quarter
Consolidated Financial Report

(April 1, 2015 through September 30 , 2015)

October 30, 2015

AISIN SEIKI Co., Ltd.

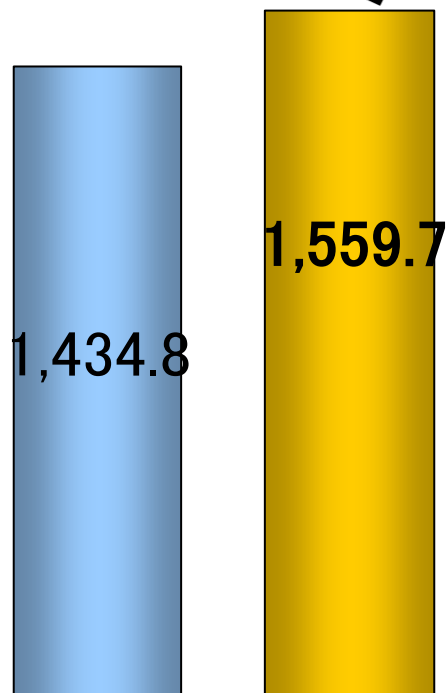
(<http://www.aisin.com/>)

- ① Total Sales increased from last year due to the support of favorable tendency of the market in North America and Europe, an steady increase of sales in China, and weakness of JPY.
- ② Operating income increased from last year due to a cost structure improvement and forex rate, in spite of an increase of fixed cost such as depreciation and R&D, etc. Ordinary income decreased from last year, due to non-operating foreign exchange losses.
- ③ Even though second quarter results was slightly better than expected, the annual forecast of Sales and Income revised downwards due to slowdown of Chinese market and delayed recovery of Thai market.

Billion yen

Net Sales

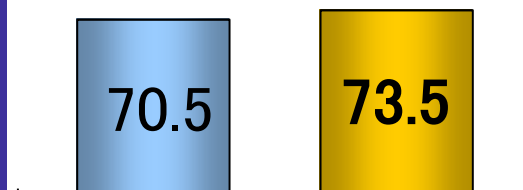
+ 124.9 billion yen
(+8.7%)



FY2015 2Q FY2016 2Q

Operating Income

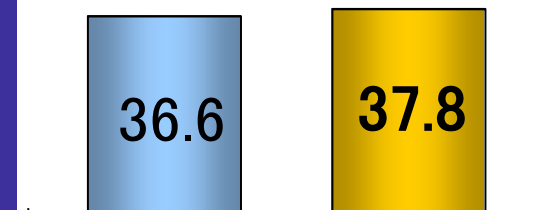
+3.0



FY2015 2Q FY2016 2Q

Net Income

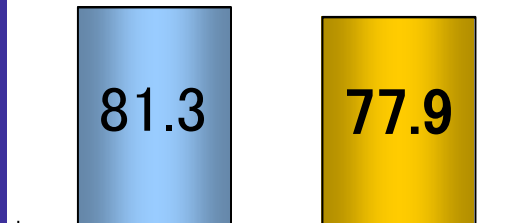
+1.2



FY2015 2Q FY2016 2Q

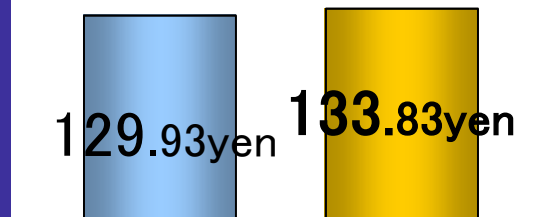
Ordinary Income

-3.4



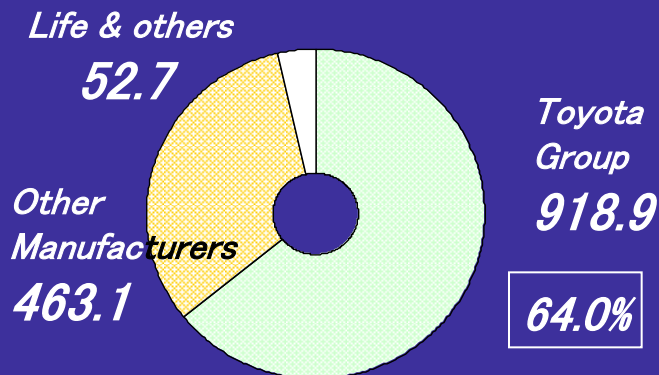
FY2015 2Q FY2016 2Q

EPS

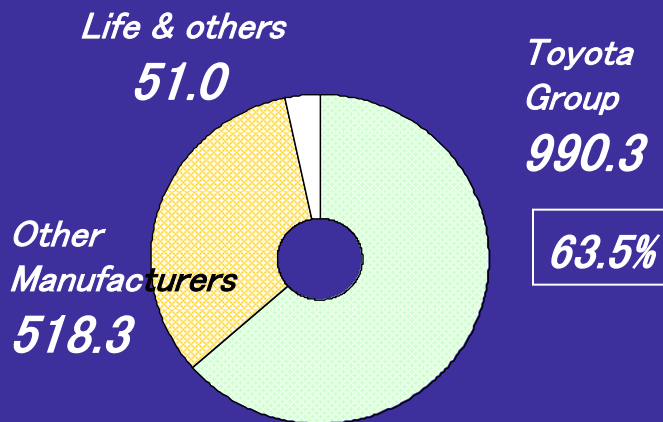


FY2015 2Q FY2016 2Q

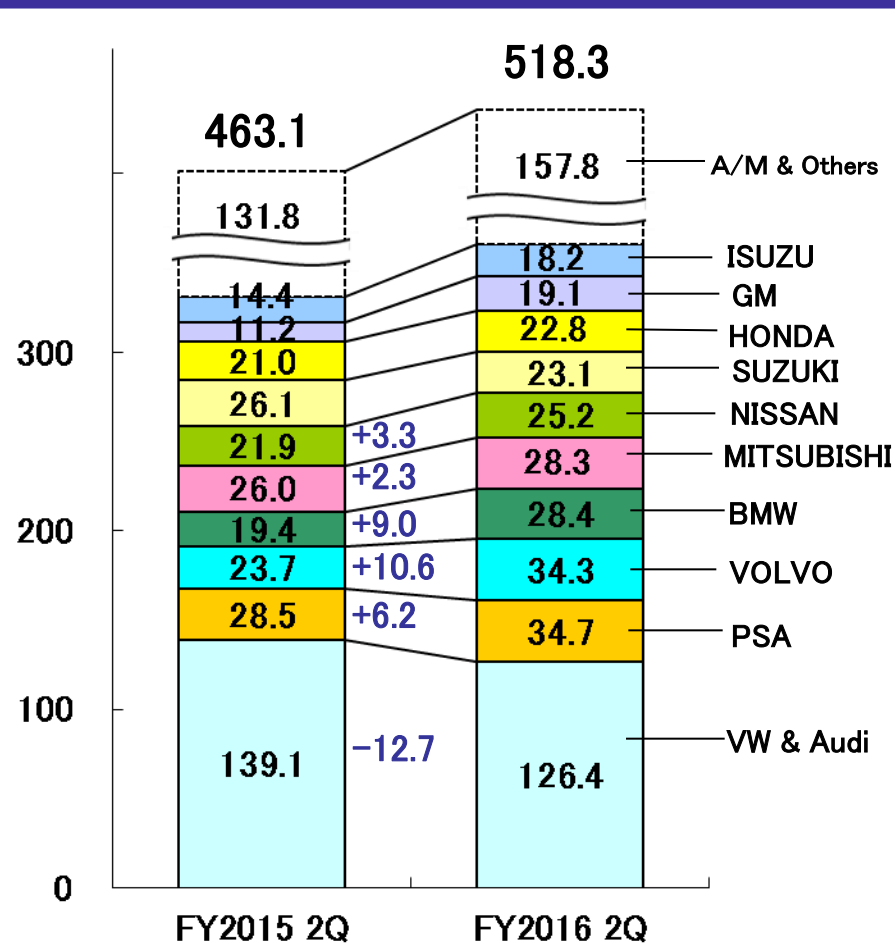
FY2015 2Q 【Sales 1,434.8】



FY2016 2Q 【Sales 1,559.7】

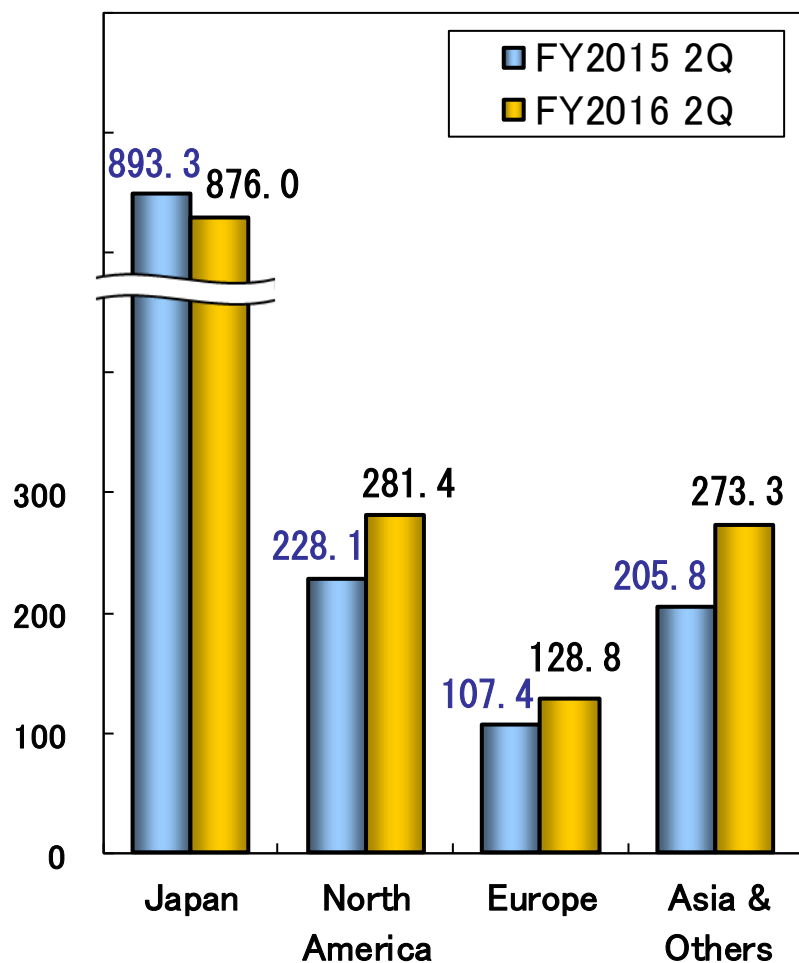


Other Manufacturers sales breakdown



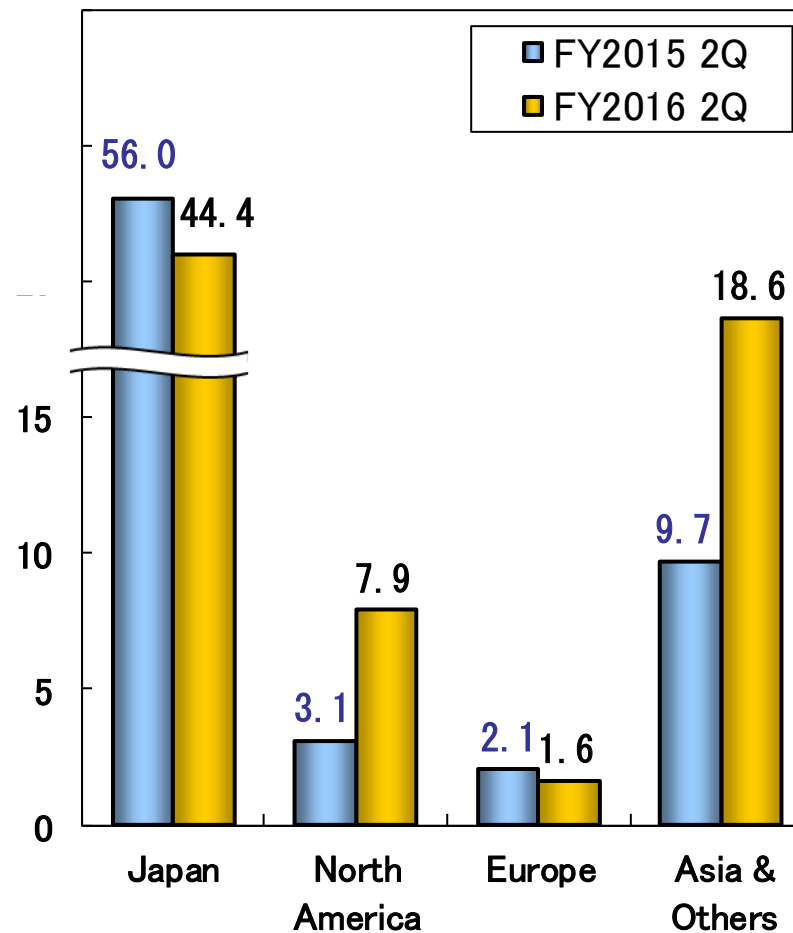
Net Sales

Billion yen



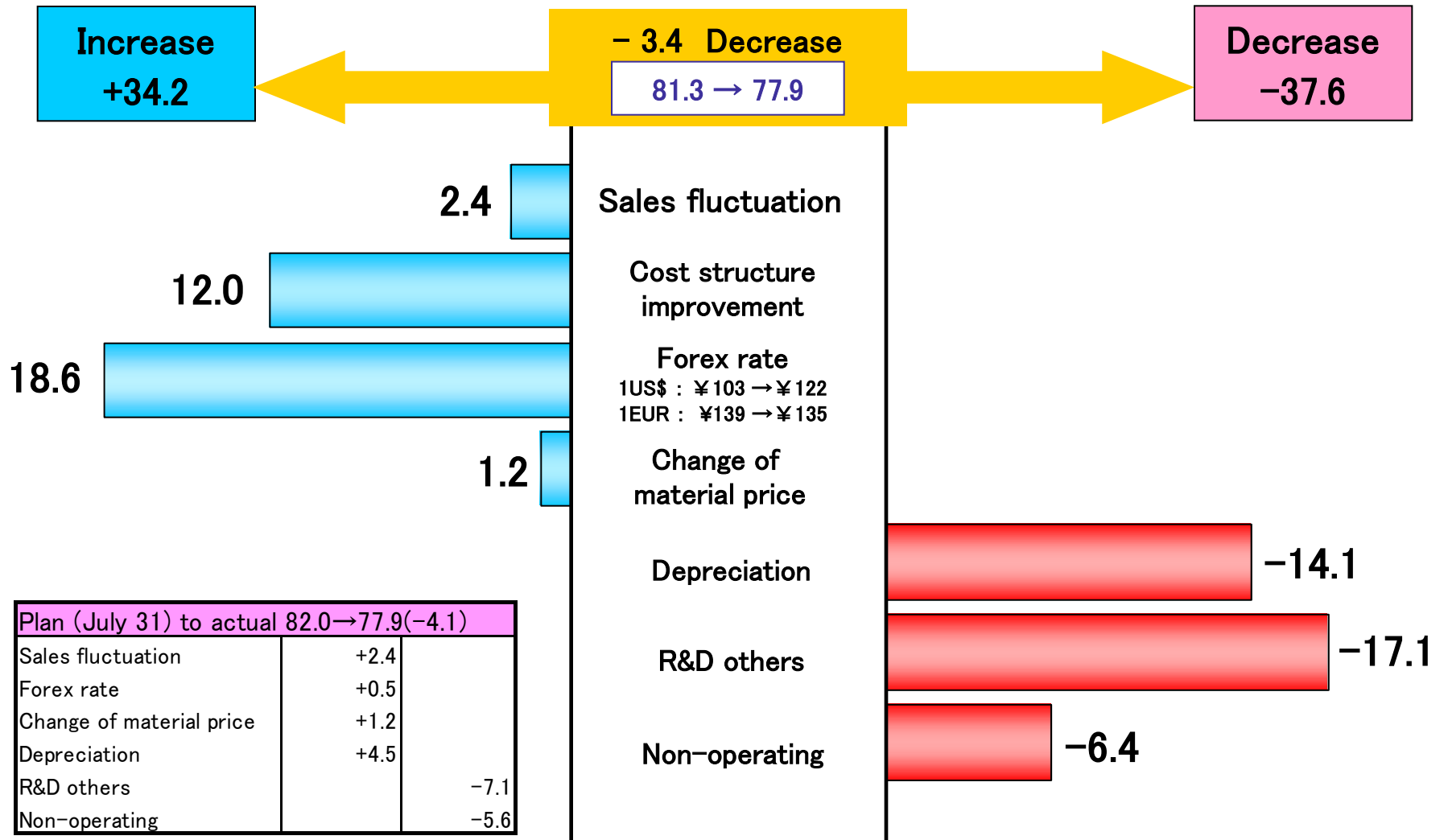
Operating Income

Billion yen



[FY2015 2Q / FY2016 2Q]

Billion yen



Consolidated Operating Forecast (FY2016 – 12 months)

※Due to a change of accounting policy, the results of FY2015 reflects some retroactive adjustments.

AISIN

Billion yen

Net Sales

+ 235.4 billion yen
(+7.9%)

2,964.6

3,200.0

FY2015

FY2016

Operating Income

+8.9

166.1

175.0

FY2015

FY2016

Net Income

+16.5

77.5

94.0

FY2015

FY2016

Ordinary Income

+1.7

188.3

190.0

FY2015

FY2016

EPS

274.69yen

332.14yen

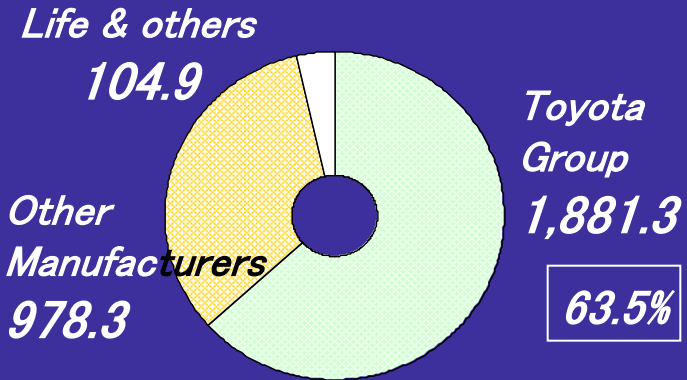
FY2015

FY2016

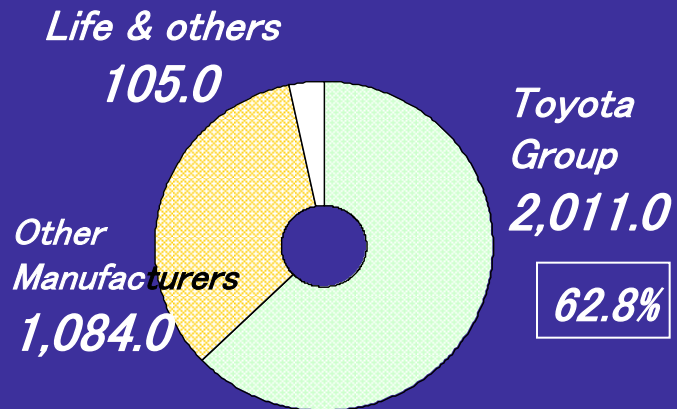
Forecast of Sales by Customer (FY2016 - 12 months)

Billion yen

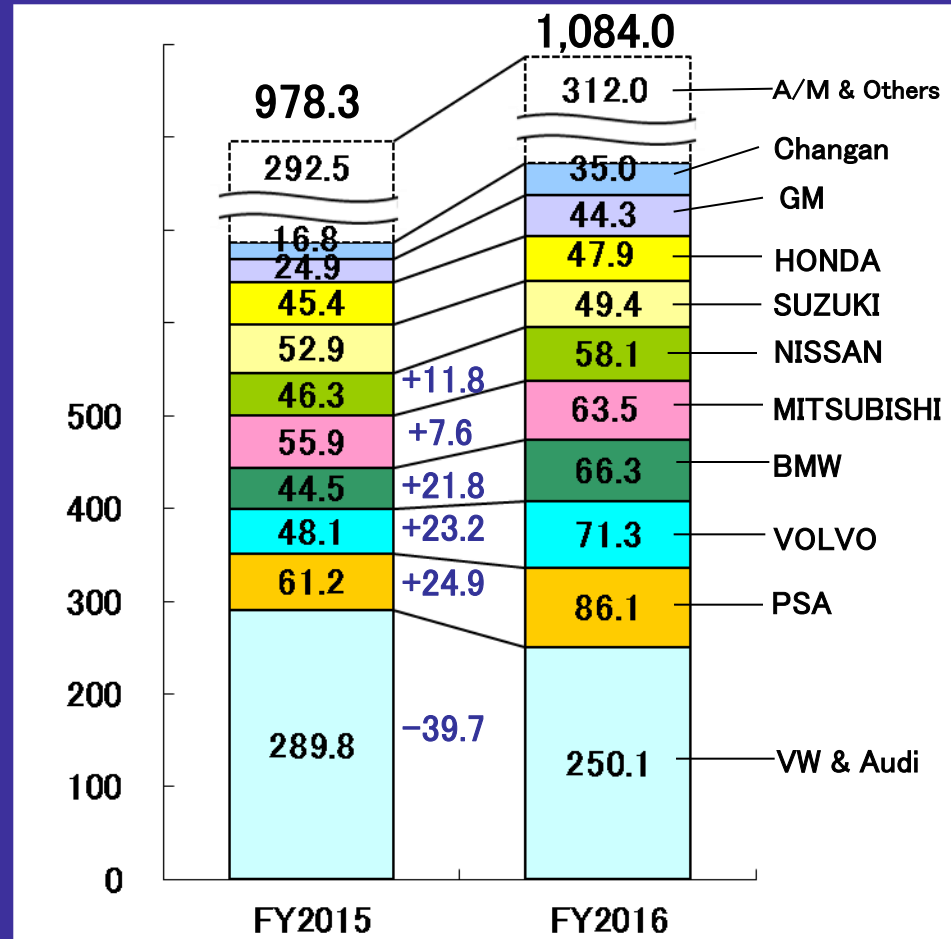
FY2015 【Sales 2,964.6】



FY2016 【Sales 3,200.0】

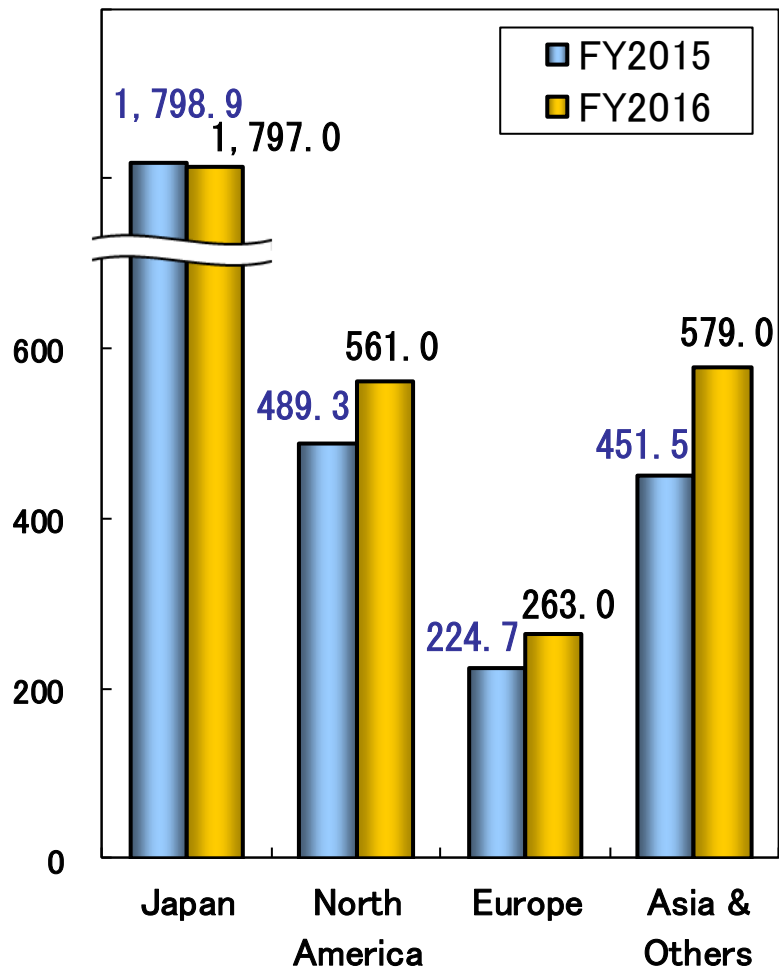


Other Manufacturers sales breakdown



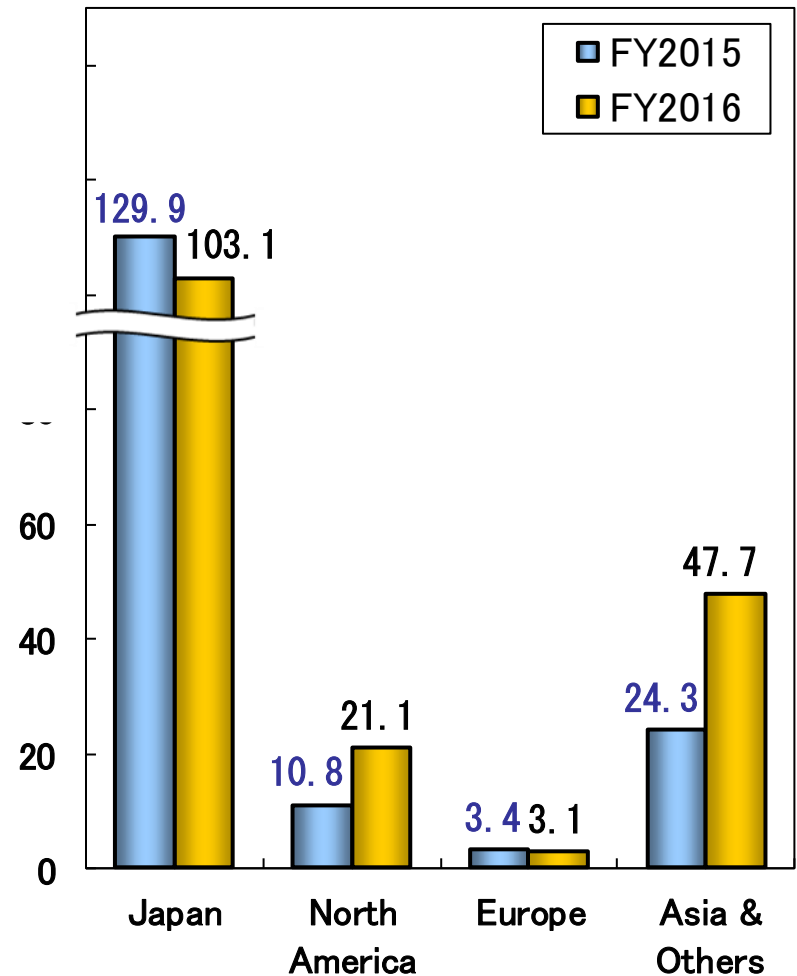
Net Sales

Billion yen



Operating Income

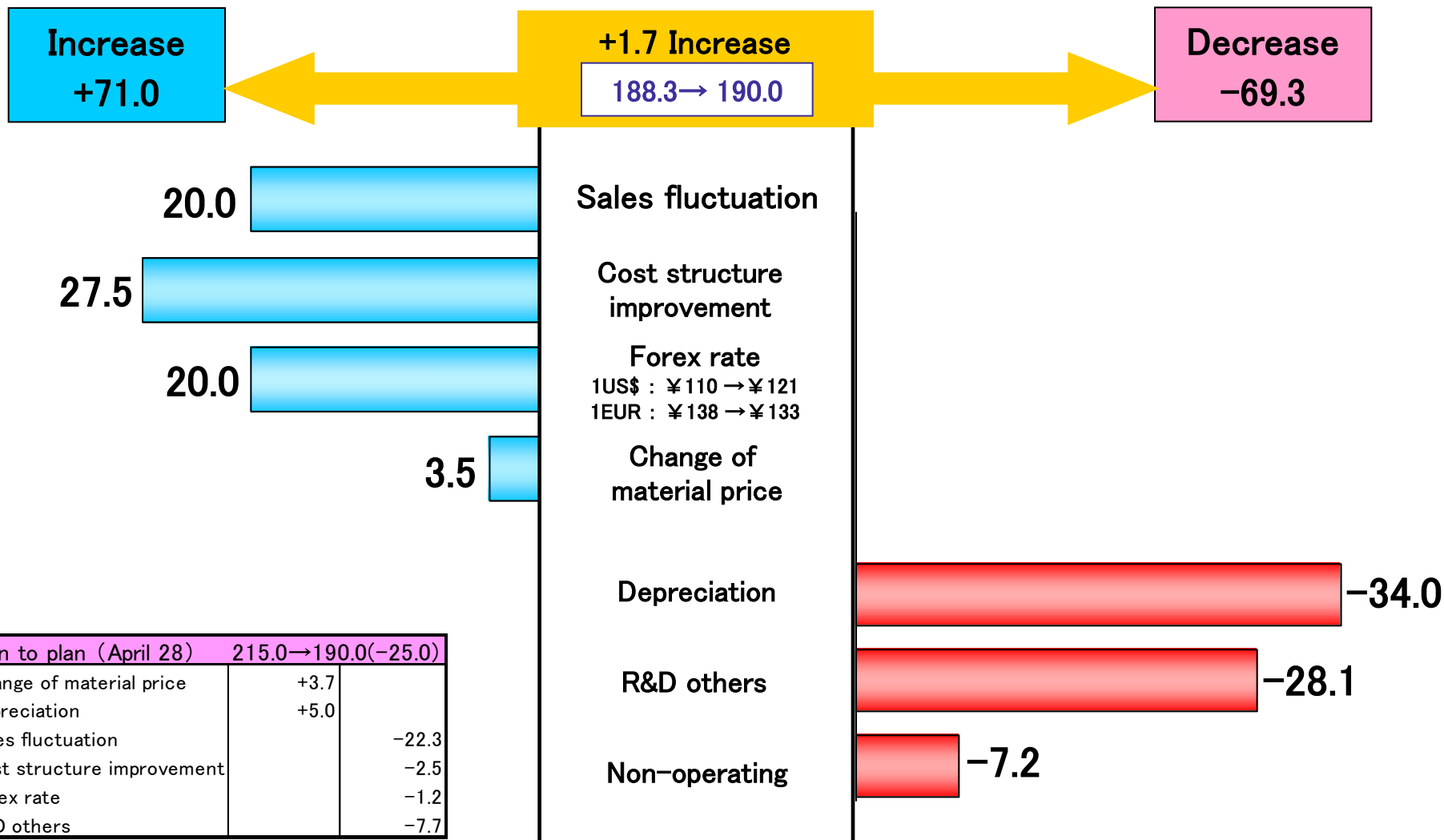
Billion yen



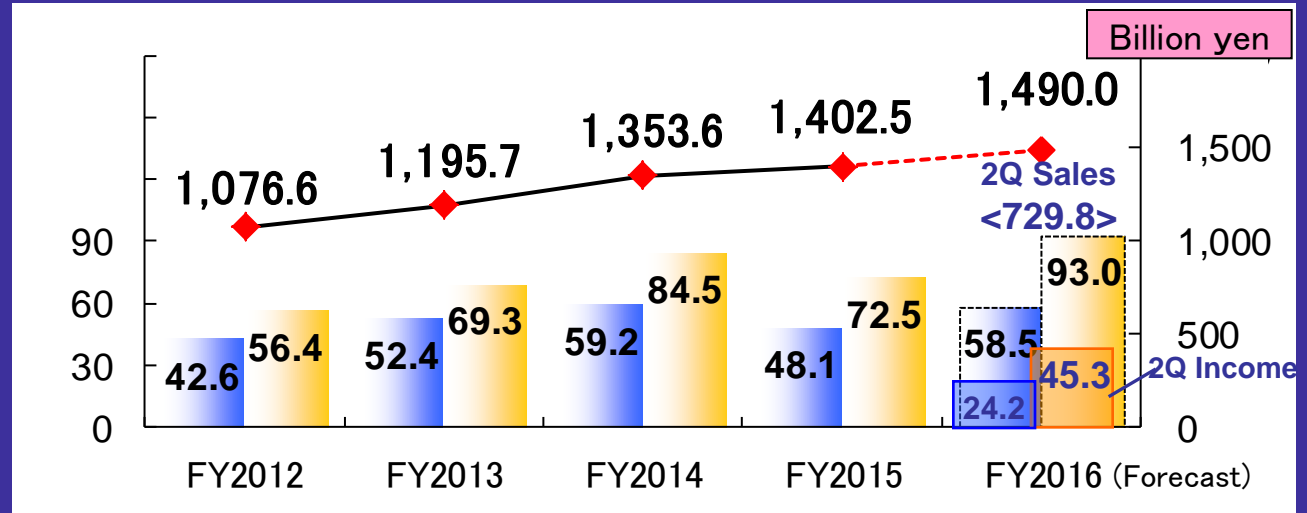
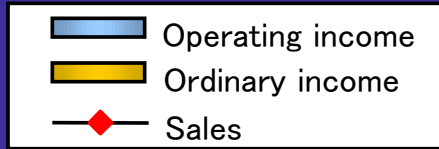
Forecast of Fluctuations for Ordinary Income (FY2016 – 12 months) **AISIN**

【FY2015 / FY2016】

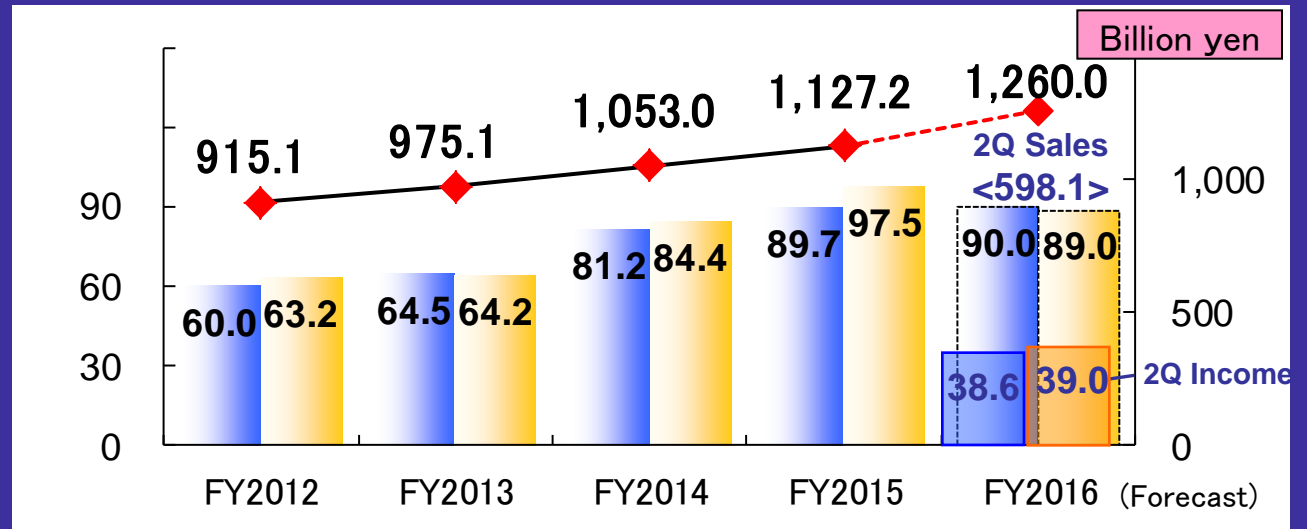
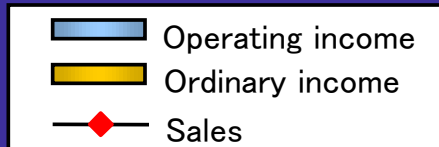
Billion yen



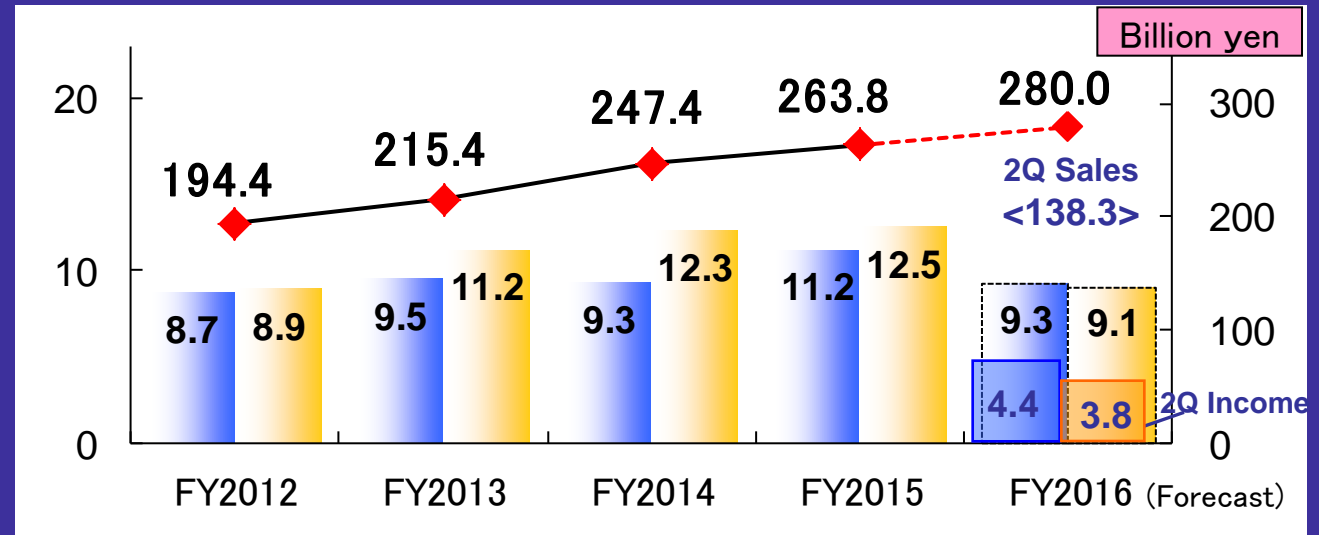
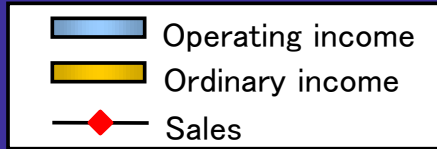
AISIN SEIKI Group



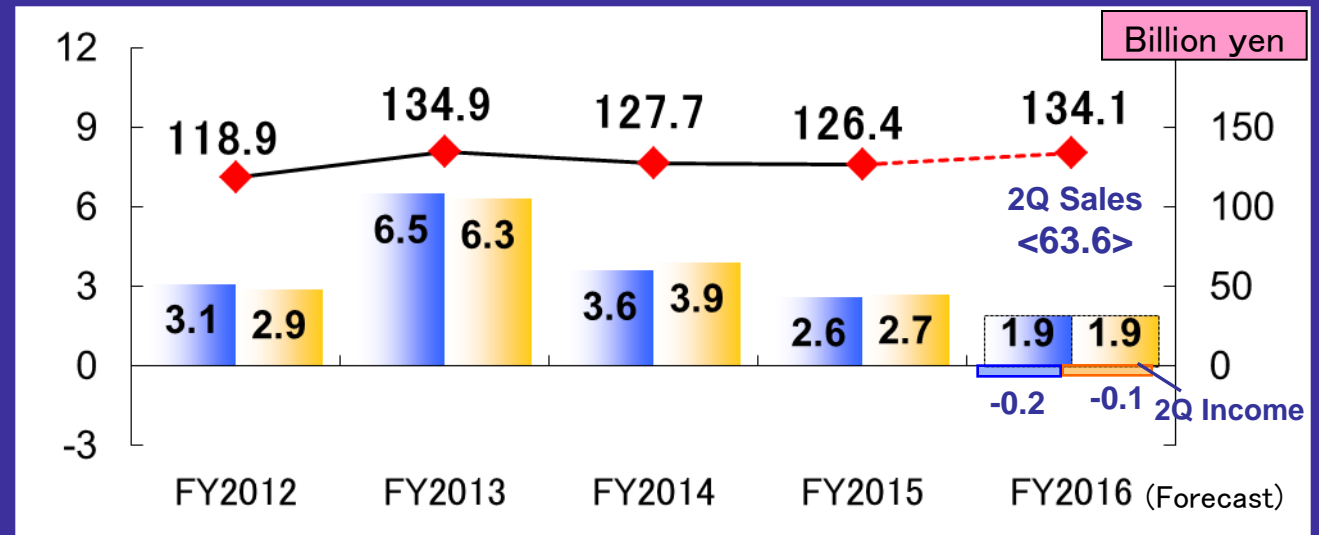
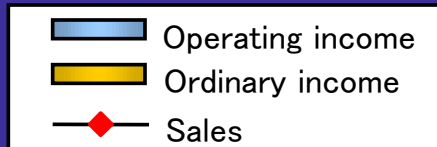
AISIN AW Group



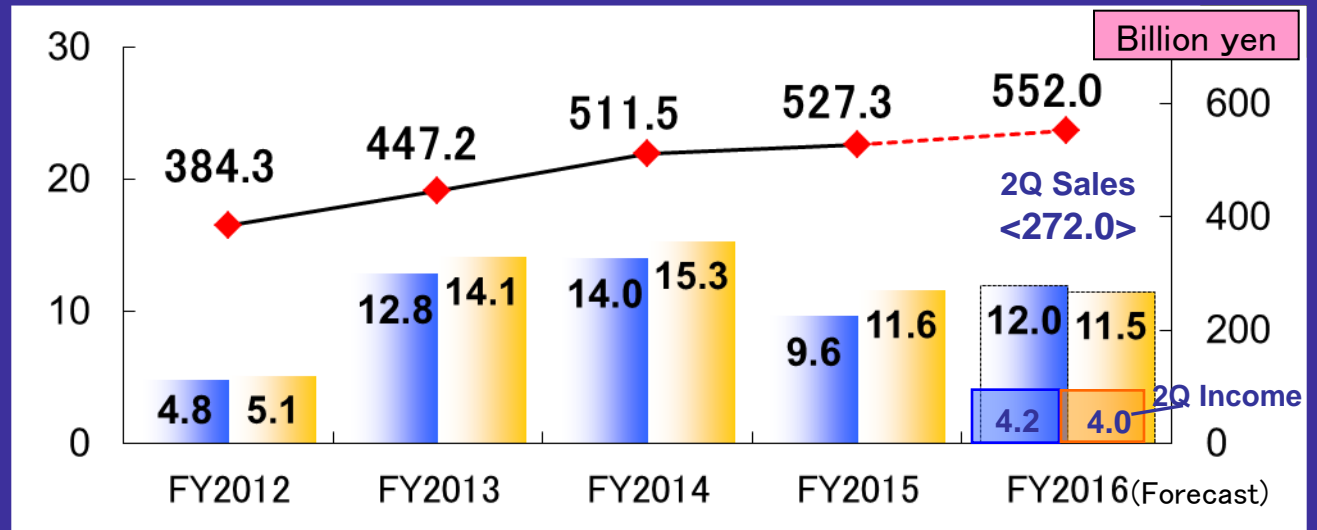
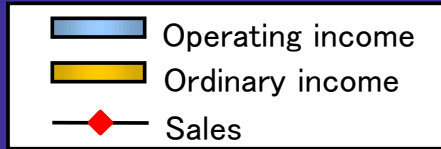
AISIN Takaoka Group



AISIN AI Group

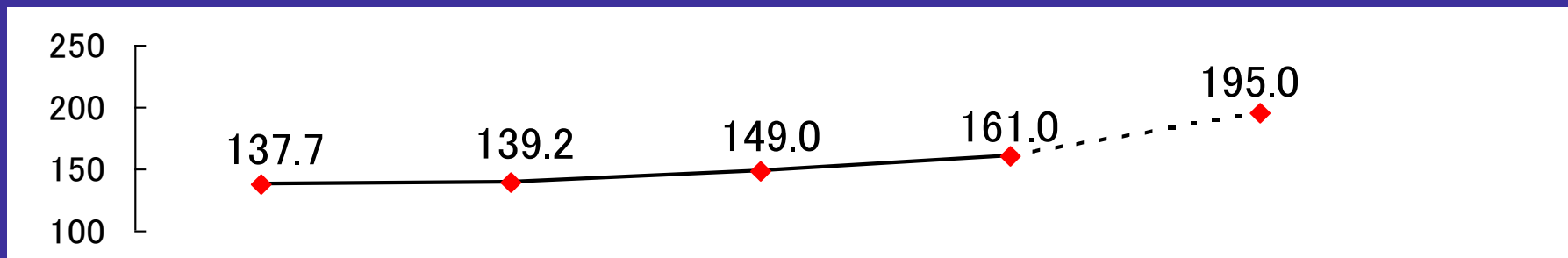


ADVICS Group

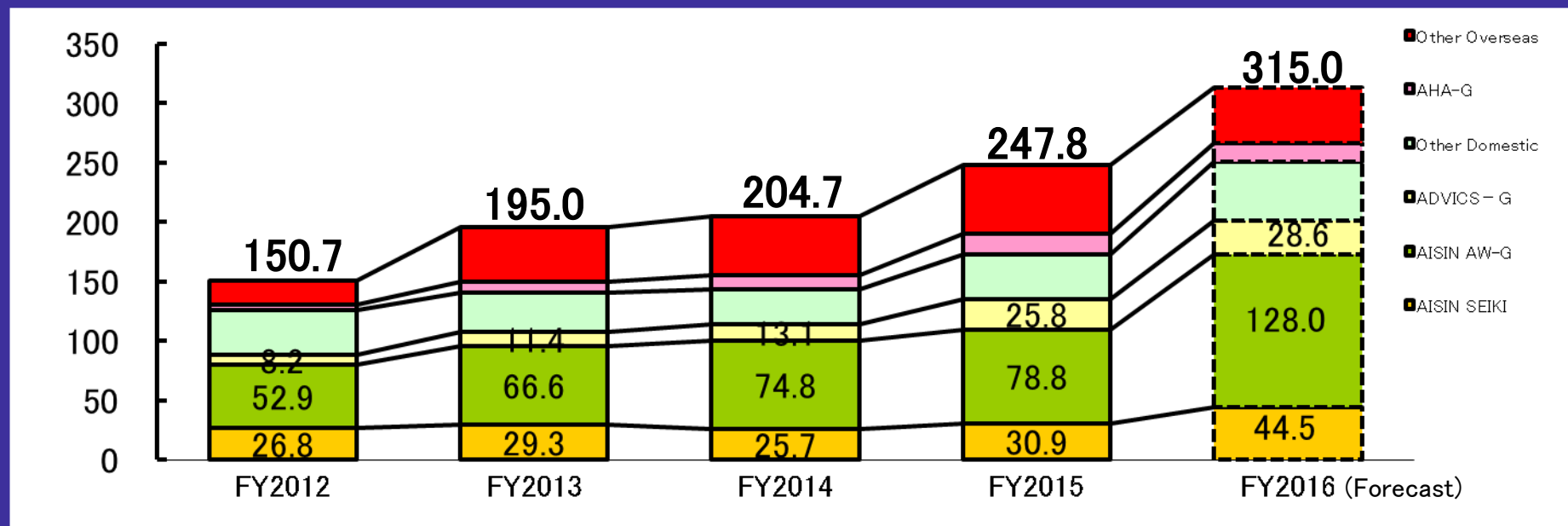


Depreciation

Billion yen

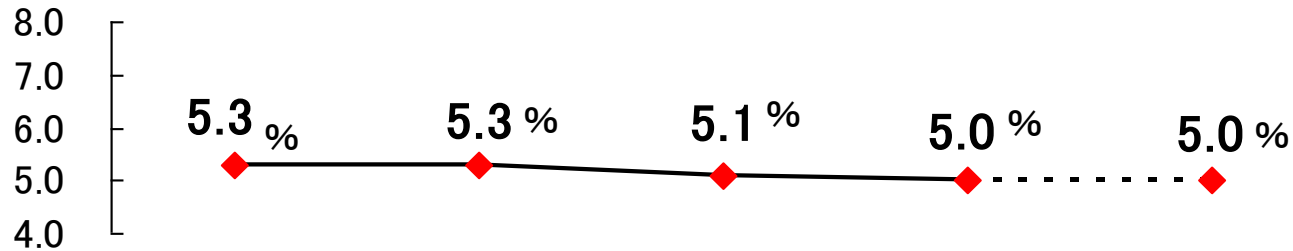


Capital Expenditure



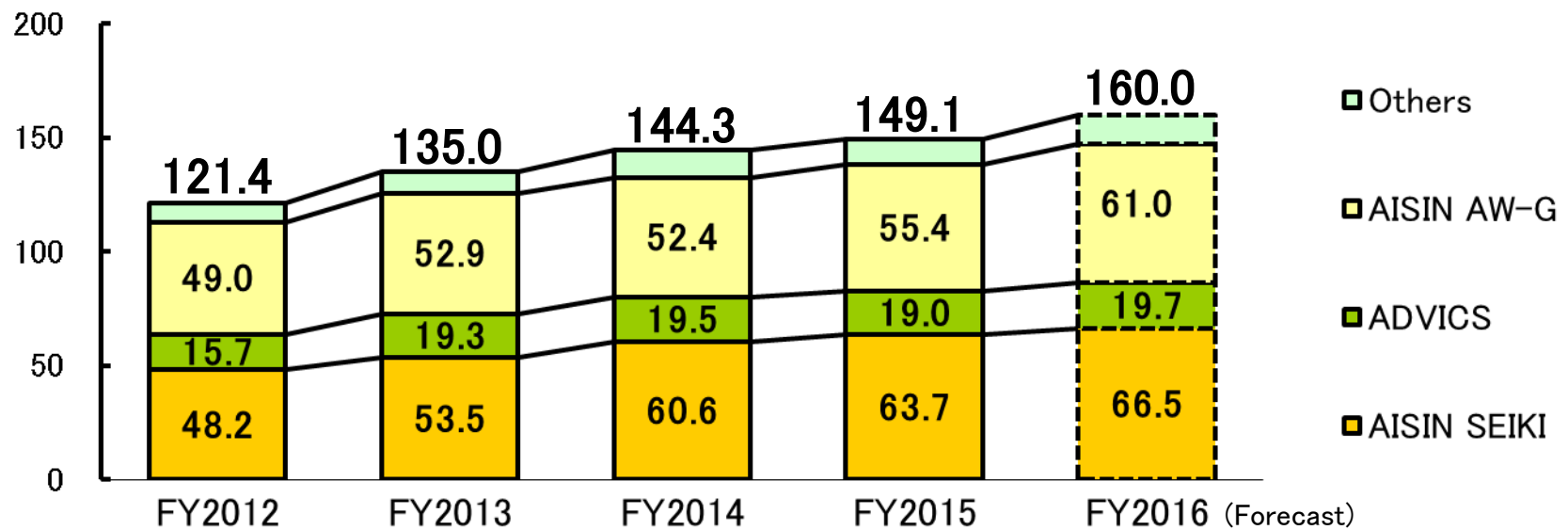
R & D Expenditure / Net Sales

%

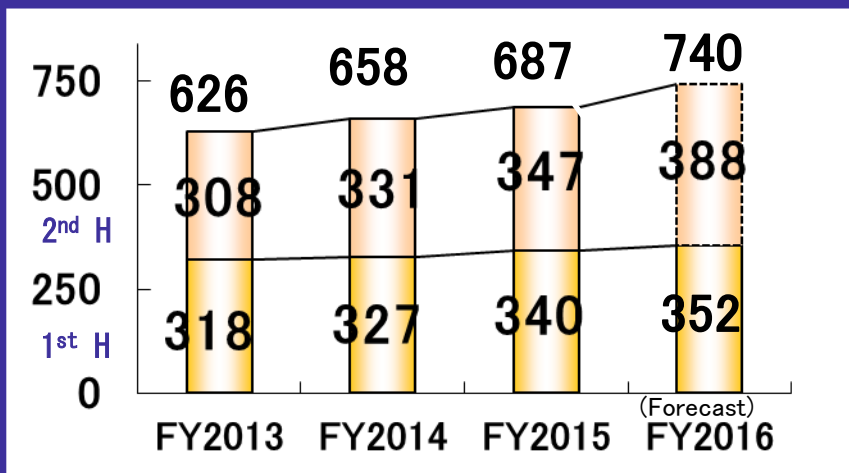


R & D Expenditure

Billion yen

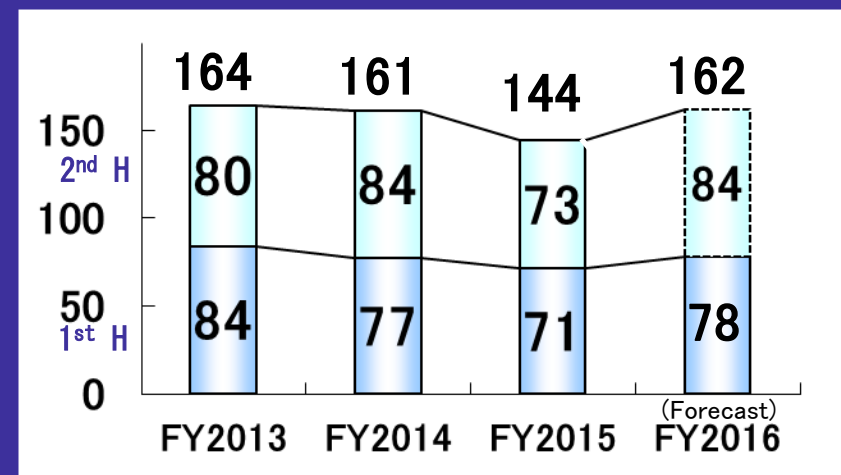


AT Production

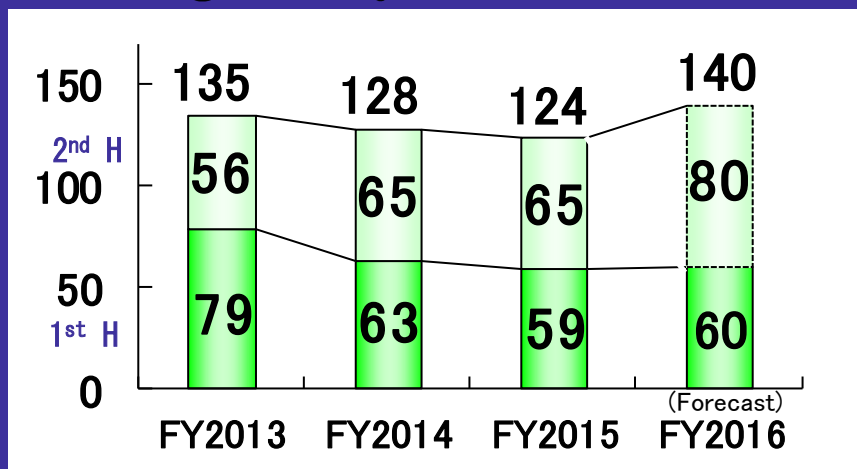


MT Production

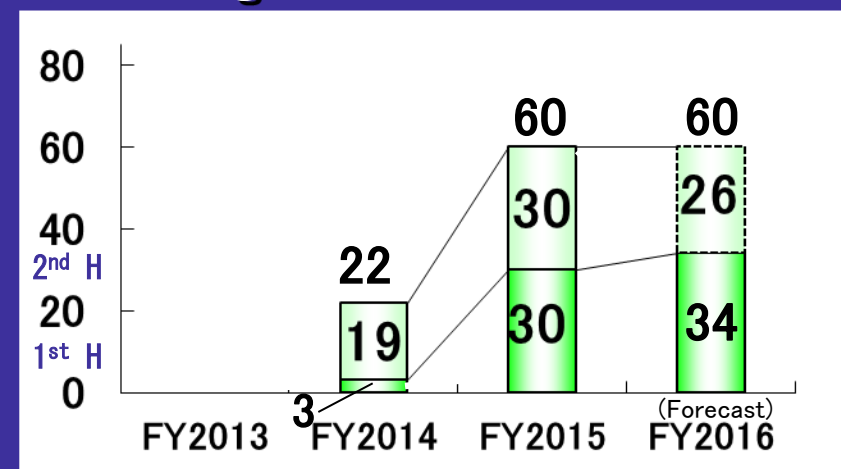
10,000 of units



Navigation System Production

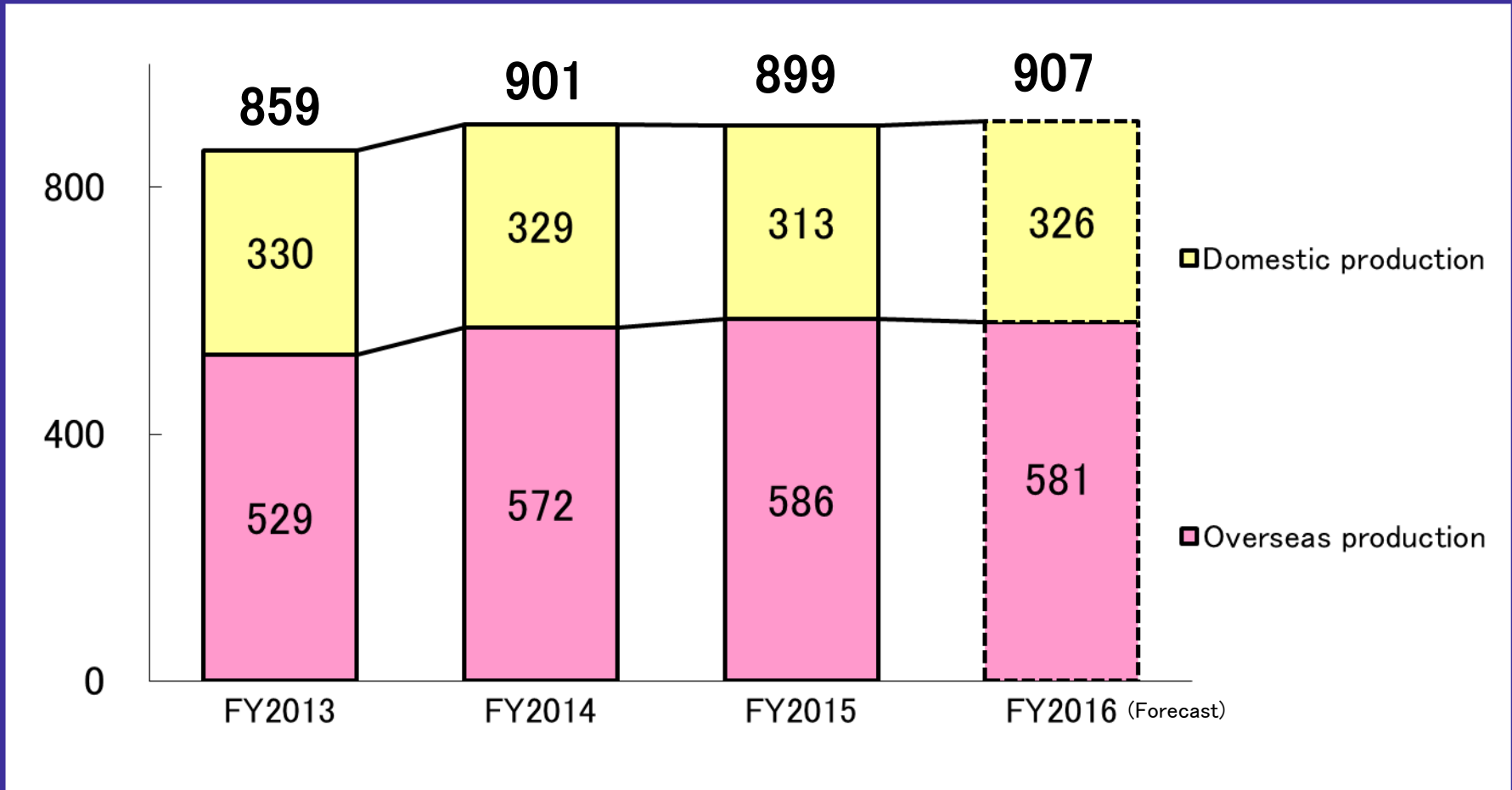


Navigation Soft Production

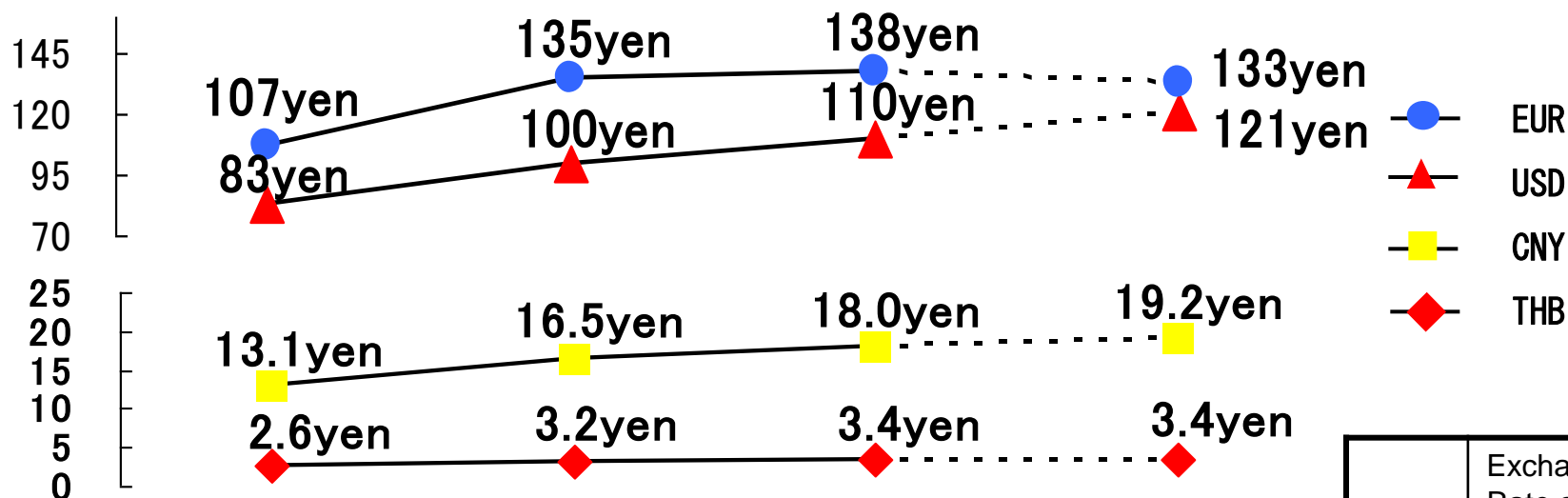


TOYOTA Motors Production

10,000 of units



Foreign Exchange Rate



Impacts on Operating Income

Forex Impact on Operating Income per 1(or 0.1) yen

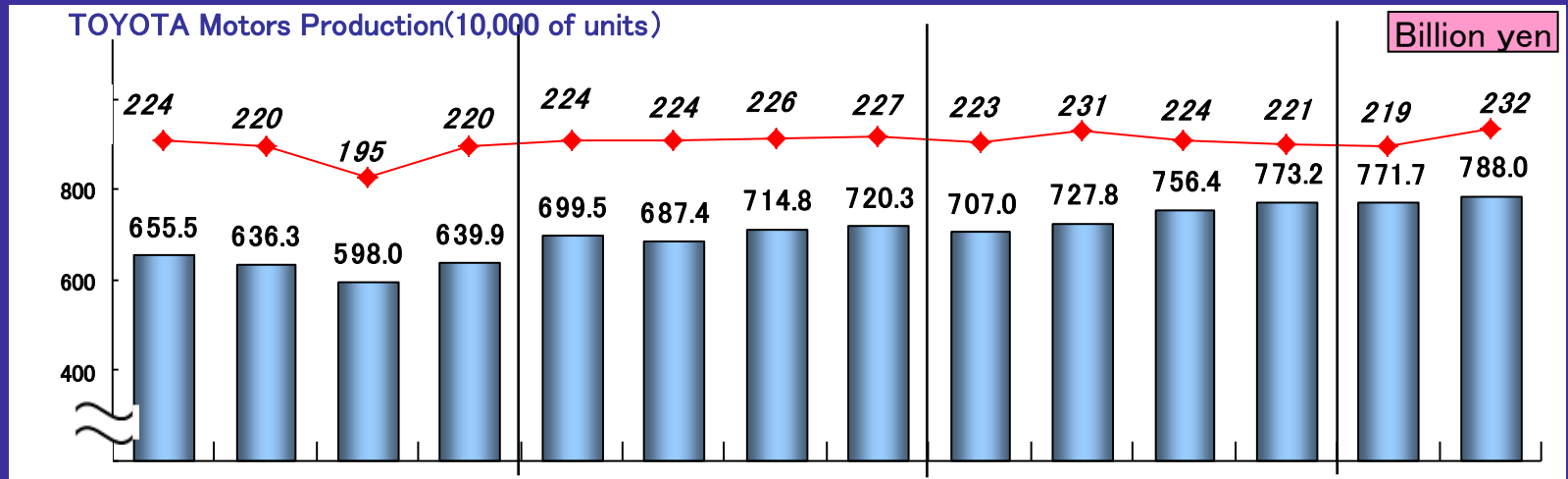
Billion yen

	FY2013	FY2014	FY2015	FY2016(Forecast)
USD	1.42	1.46	1.46	1.26
EUR	0.15	0.13	0.14	0.13
THB*	0.80	0.79	0.74	0.80
CNY*	0.16	0.19	0.26	0.50

	Exchange Rate after October
1USD	120 yen
1EUR	130 yen
1THB	3.3 yen
1CNY	19.0 yen

*Impacts of THB and CNY are per 0.1yen.

Net Sales



Operating Income

