



*FY2016*

# Consolidated Financial Results

(April 1, 2015 through March 31, 2016)

April 28, 2016

AISIN SEIKI Co., Ltd.

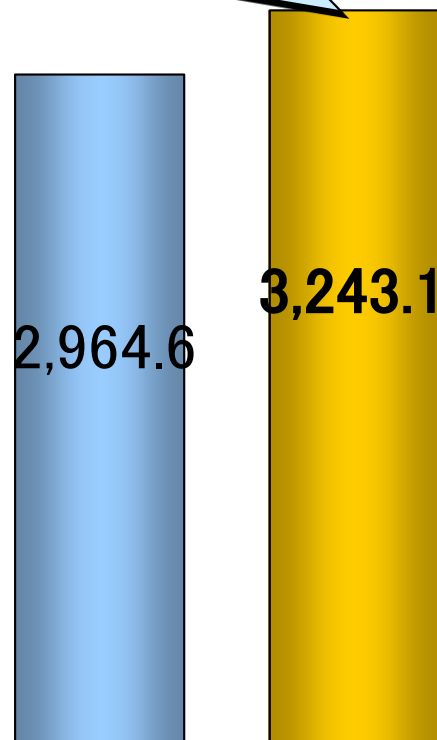
(<http://www.aisin.com/>)

- ① Sales increased comparing to last year due to favorable sales of classy and large cars in North America and increased volume of AT sales to European OEMs.
- ② Operating income increased from last year due to a cost structure improvement and forex gain, in spite of an increase of fixed cost such as R&D and depreciation with Investments for new products and increase of capacity.  
Ordinary income decreased from last year, due to non-operating foreign exchange losses by currency depreciation in developing country.
- ③ Forecast for FY2017 can not be disclosed at this point, due to difficulties to estimate financial impact of suspension of operations and restoration by Kumamoto earthquakes.  
Forecast will be disclosed after examination in May.

Billion yen

**Net Sales**

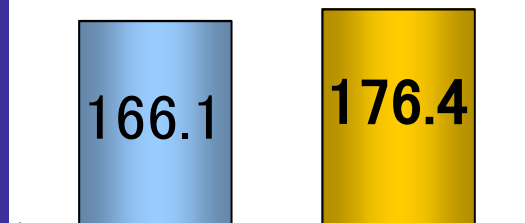
+ 278.5 billion yen  
( +9.4%)



FY2015      FY2016

**Operating Income**

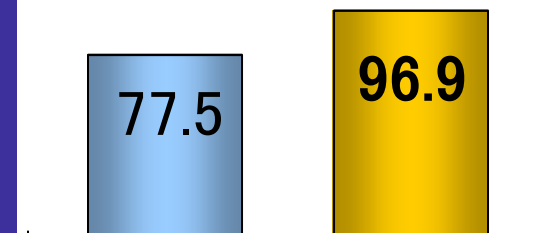
+10.3



FY2015      FY2016

**Net Income**

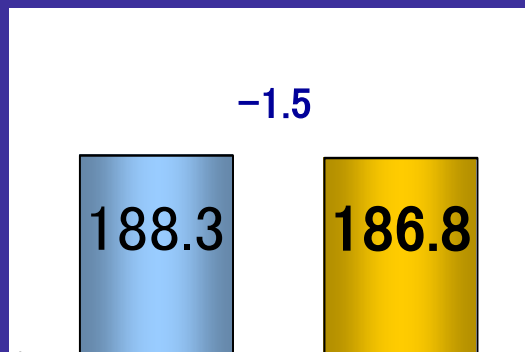
+19.4



FY2015      FY2016

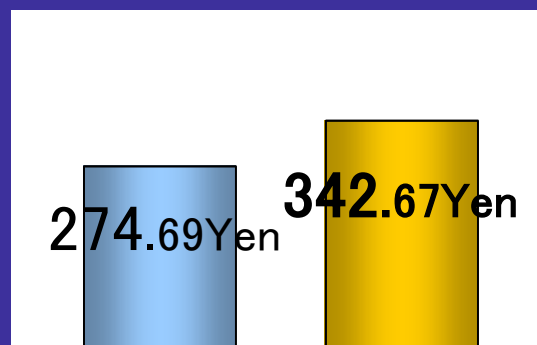
**Ordinary Income**

-1.5



FY2015      FY2016

**EPS**



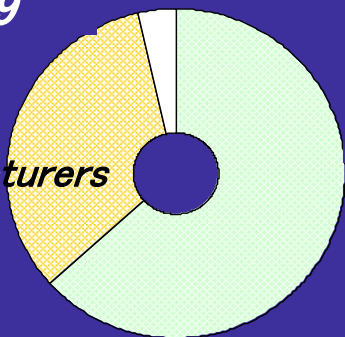
FY2015      FY2016

## FY2015 【 Sales 2,964.6 】

Life & others

104.9

Other  
Manufacturers  
978.3



Toyota  
Group

1,881.3

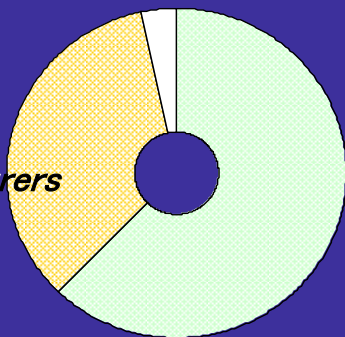
63.5%

## FY2016 【 Sales 3,243.1 】

Life & others

104.7

Other  
Manufacturers  
1,118.2



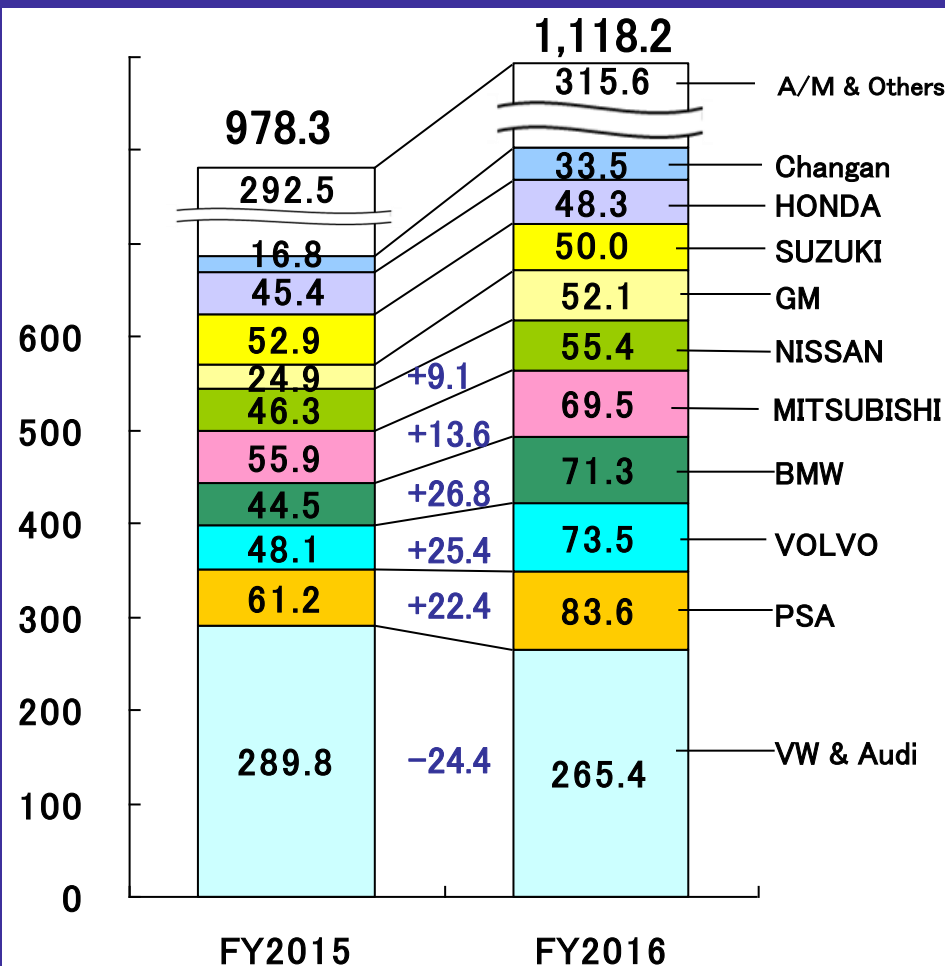
Toyota  
Group

2,020.1

62.3%

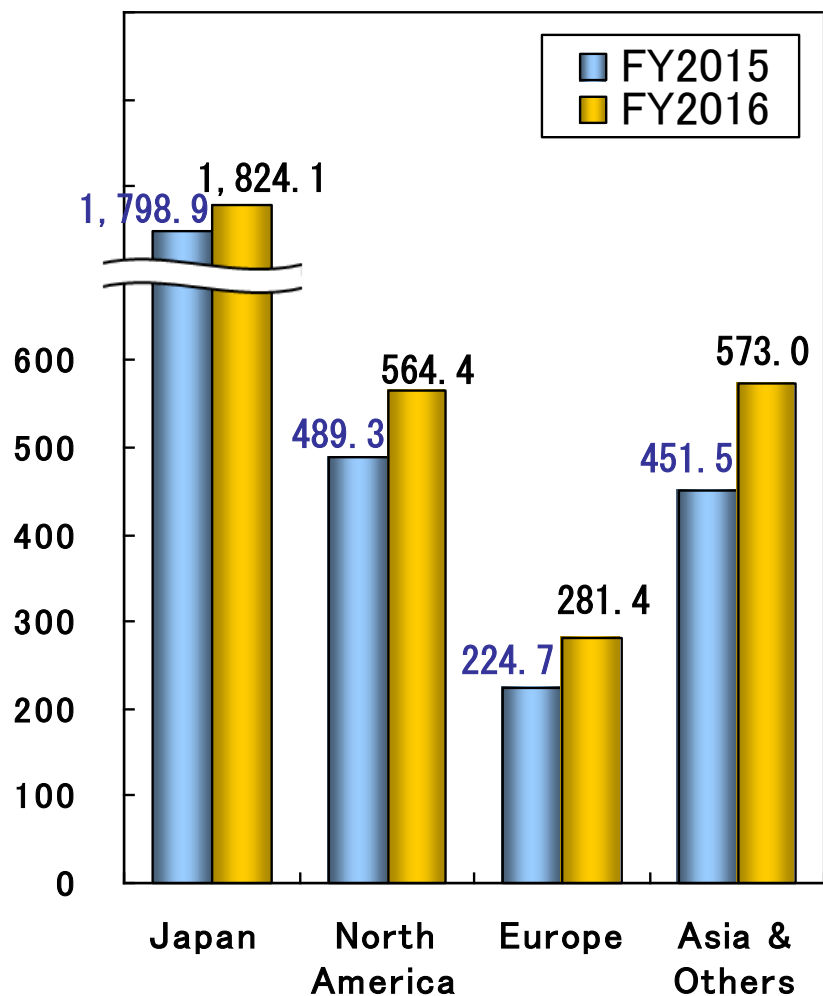
### Other Manufacturers sales breakdown

Billion yen



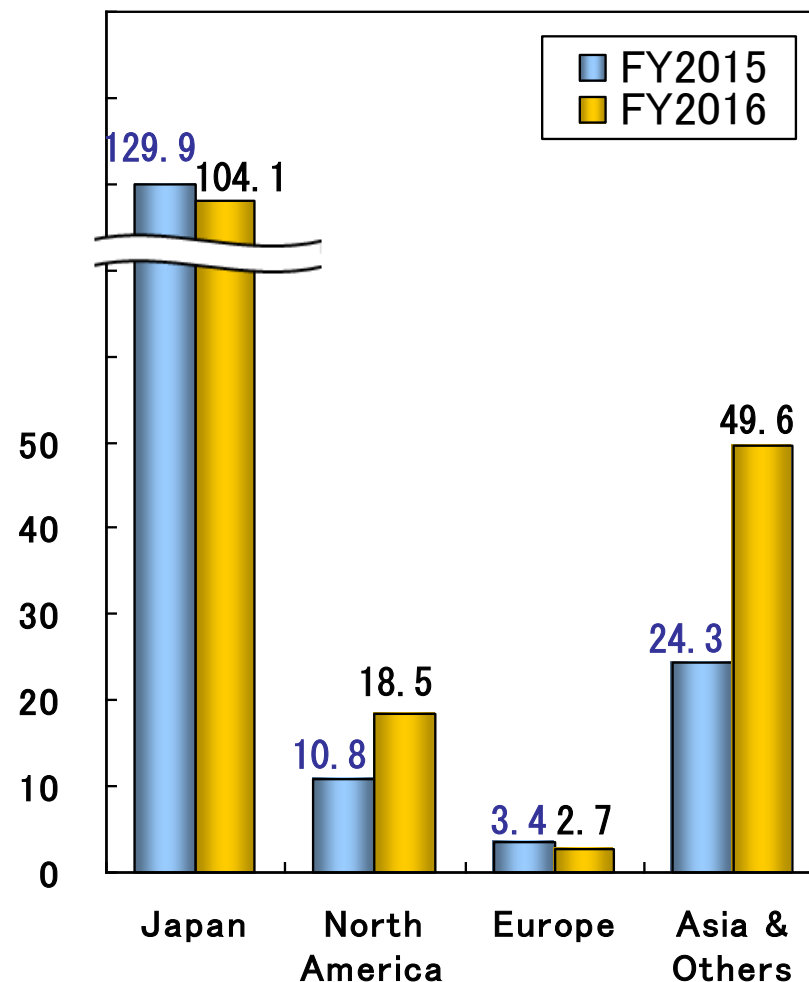
**Net Sales**

Billion yen



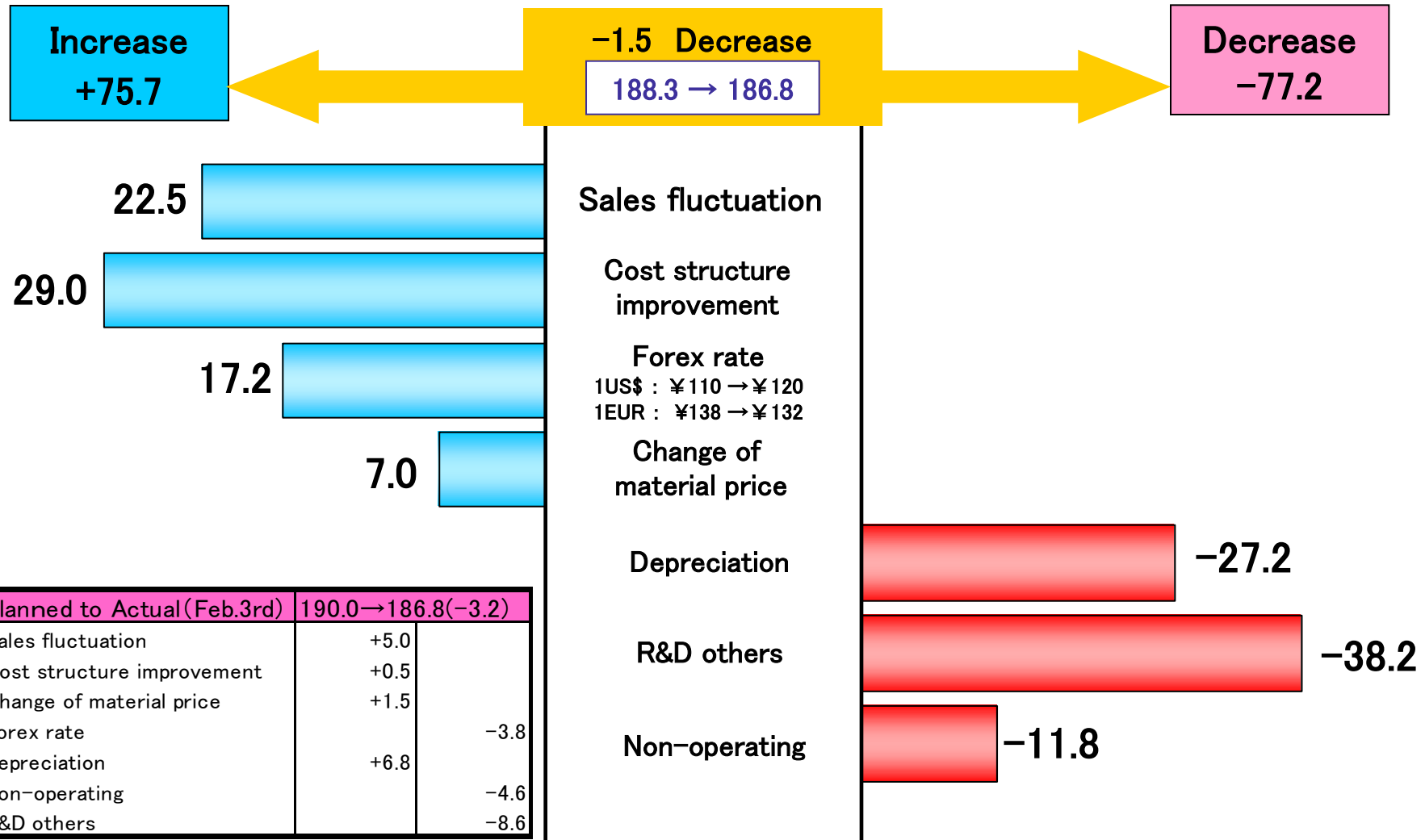
**Operating Income**

Billion yen

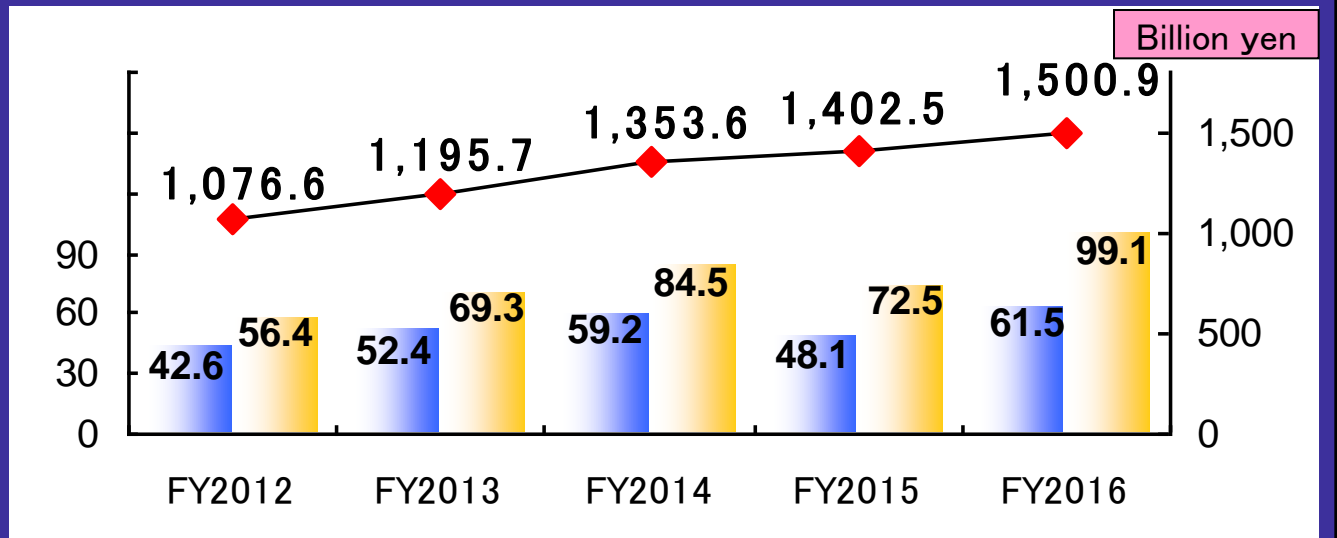
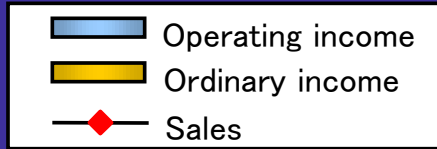


**【FY2015 / FY2016】**

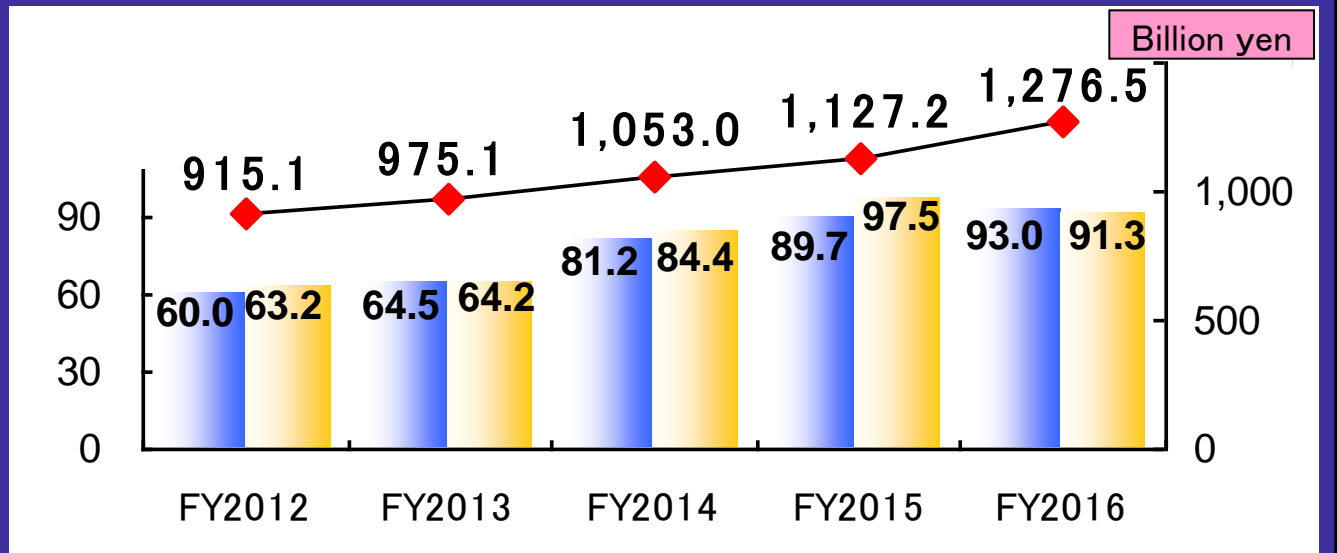
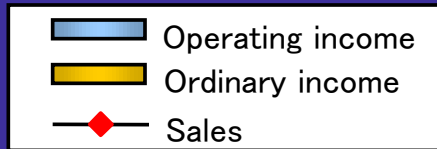
Billion yen



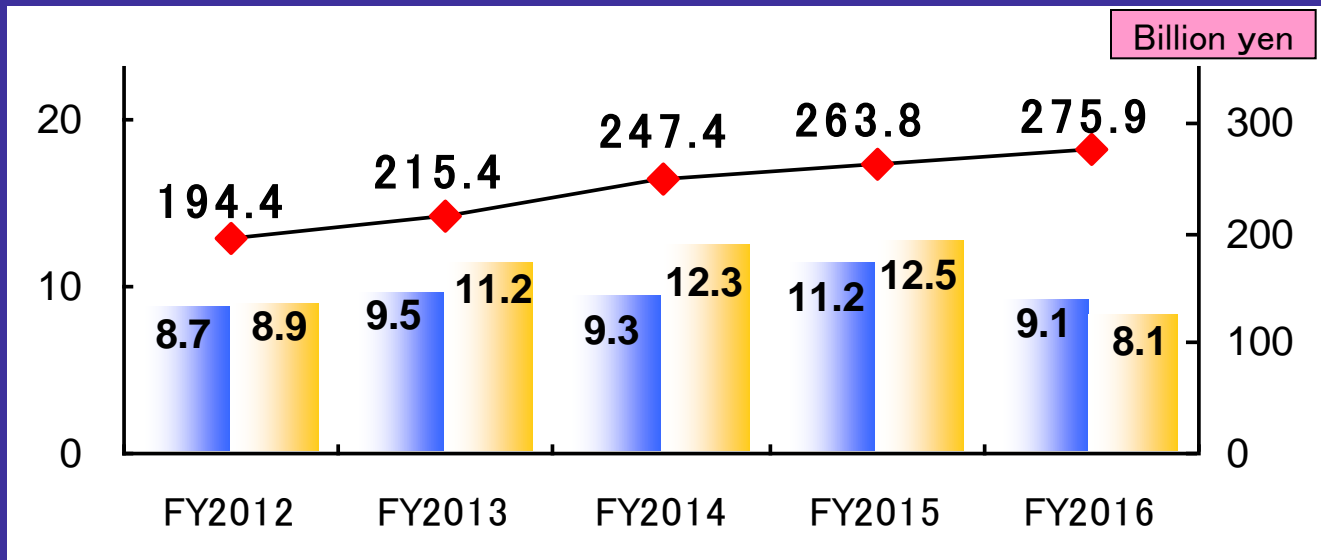
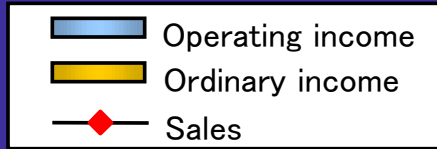
### AISIN SEIKI Group



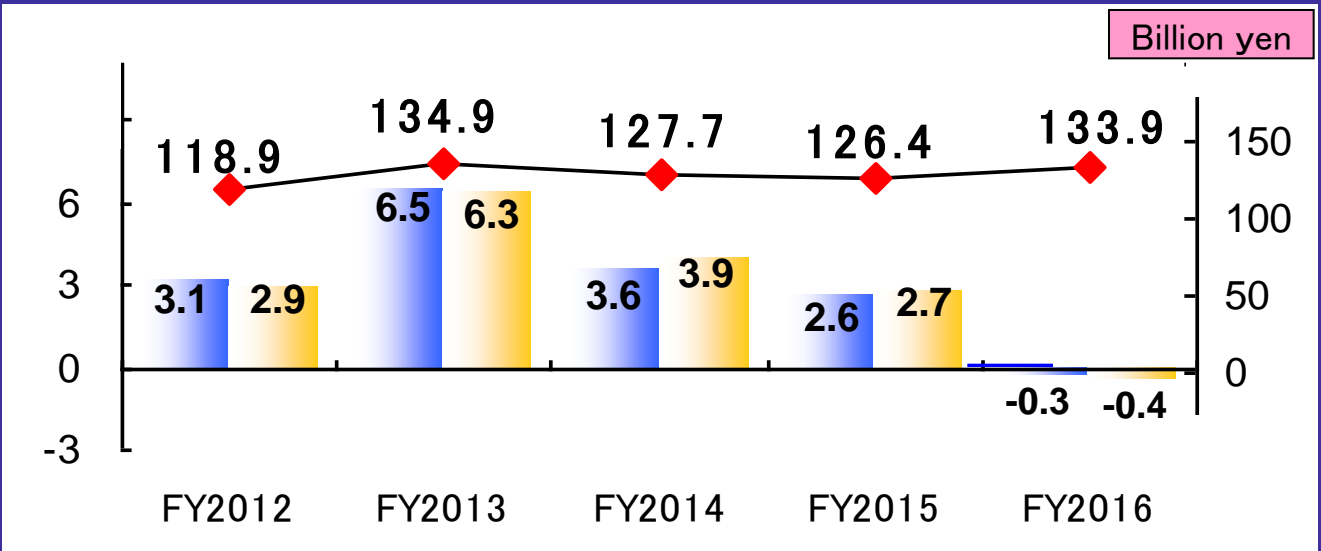
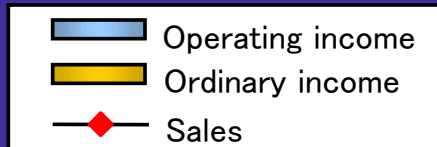
### AISIN AW Group



## AISIN Takaoka Group

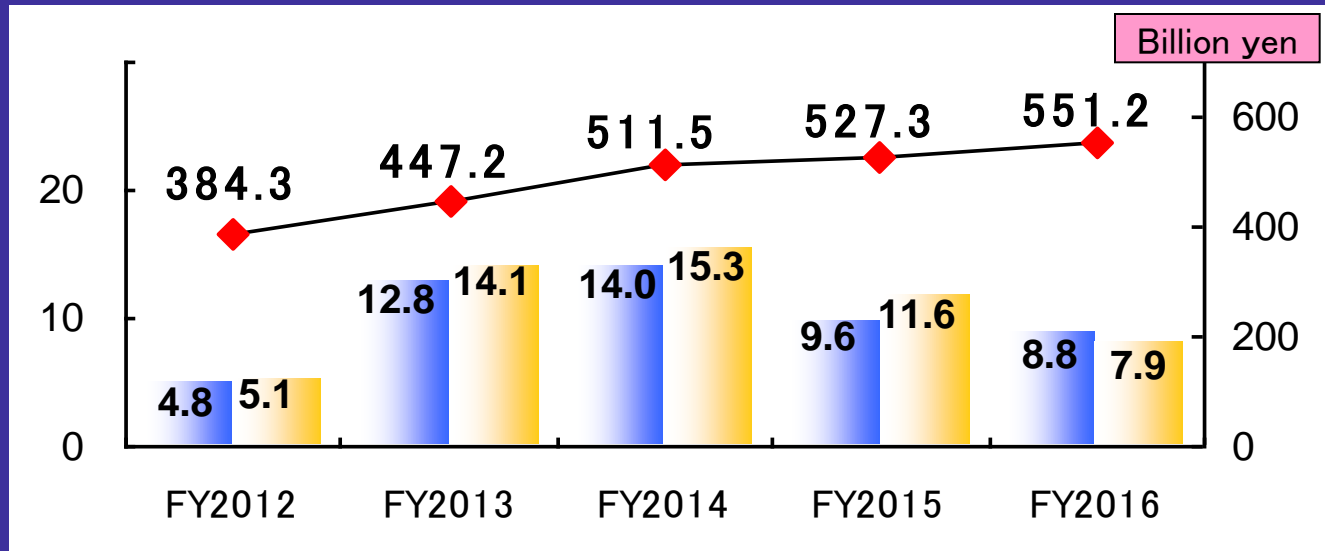
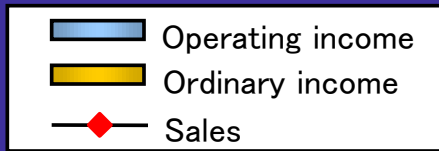


## AISIN AI Group



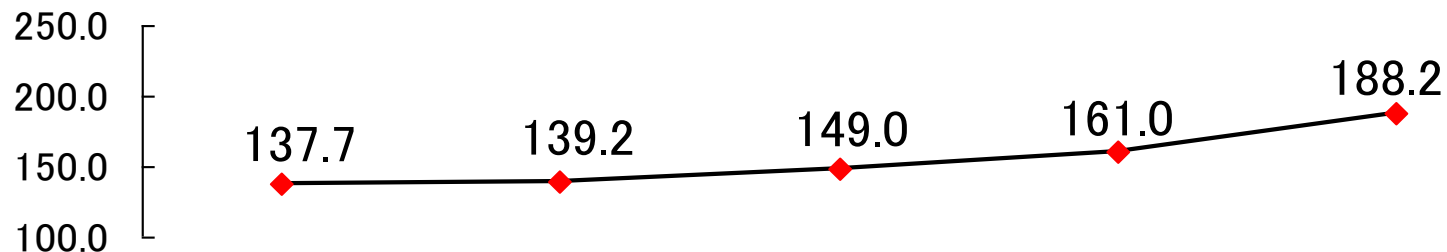


**ADVICS Group**

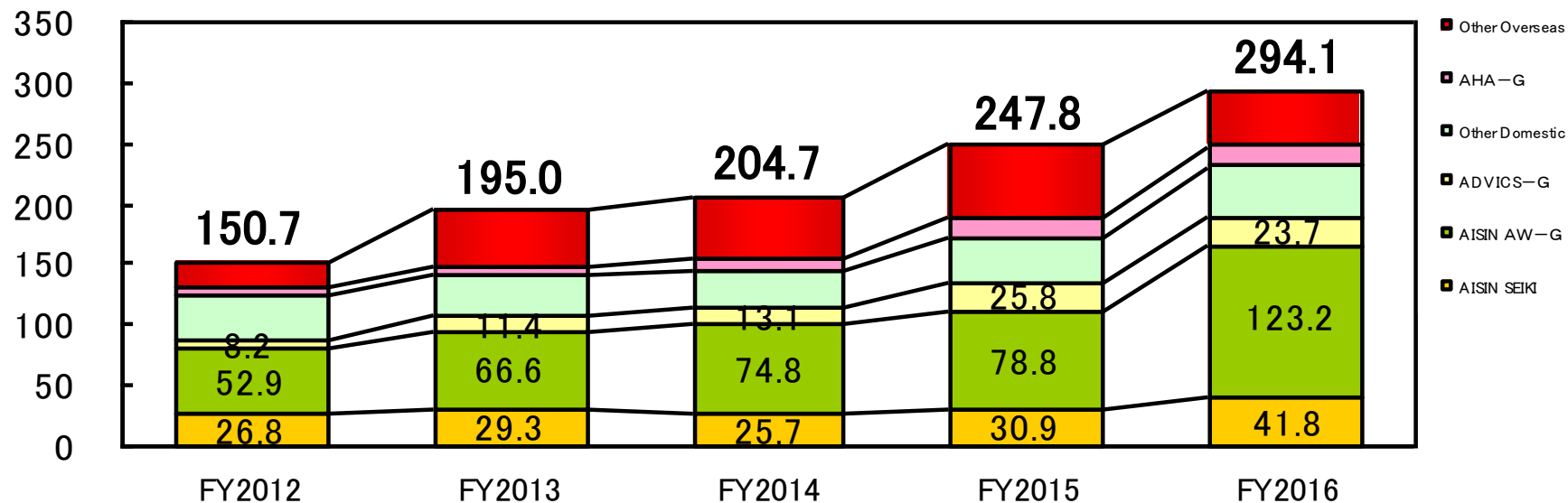


## Depreciation

Billion yen

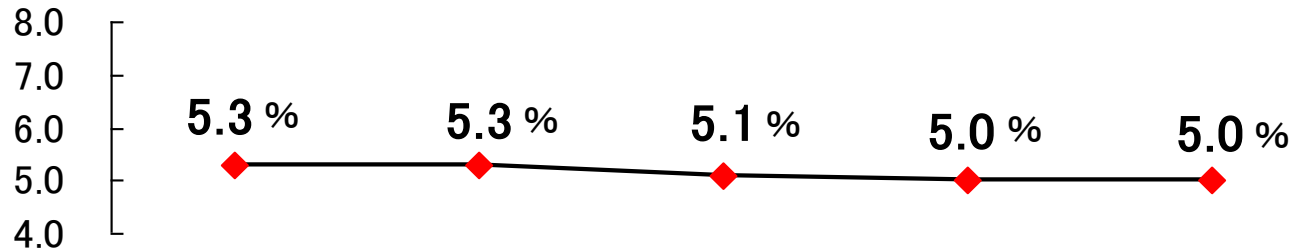


## Capital Expenditure



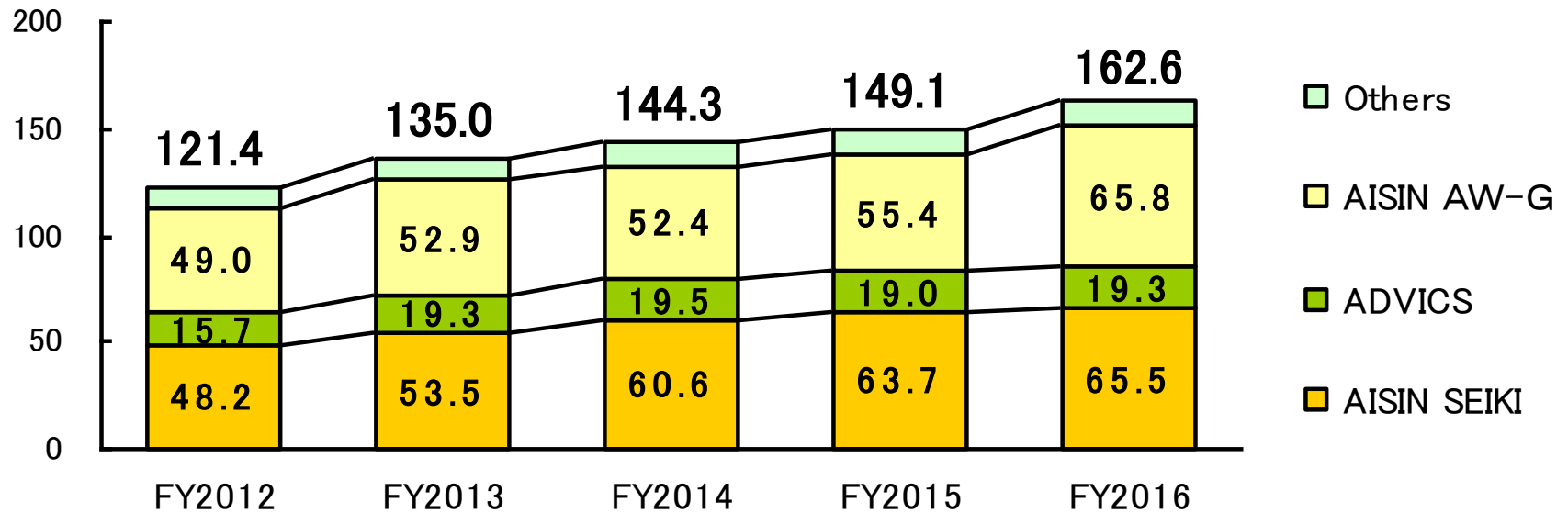
## R & D Expenditure / Net Sales

%

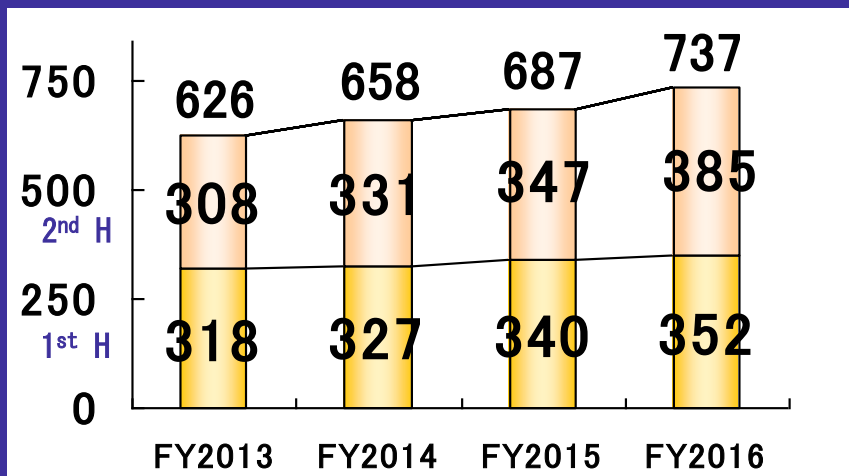


## R & D Expenditure

Billion yen

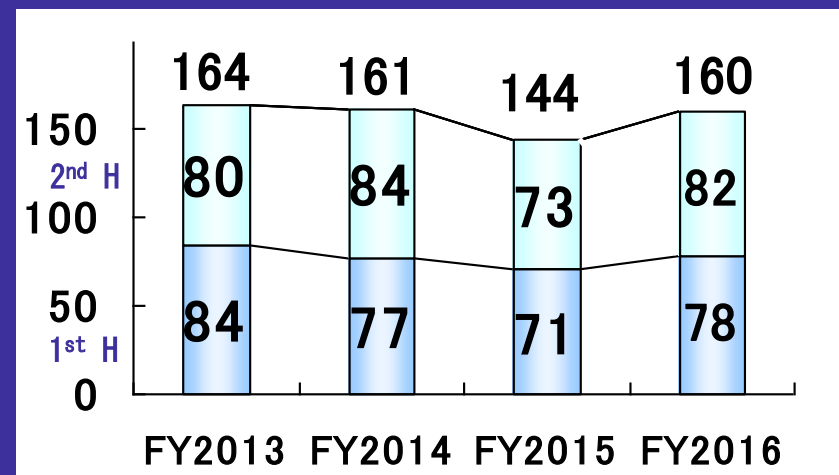


## AT Production

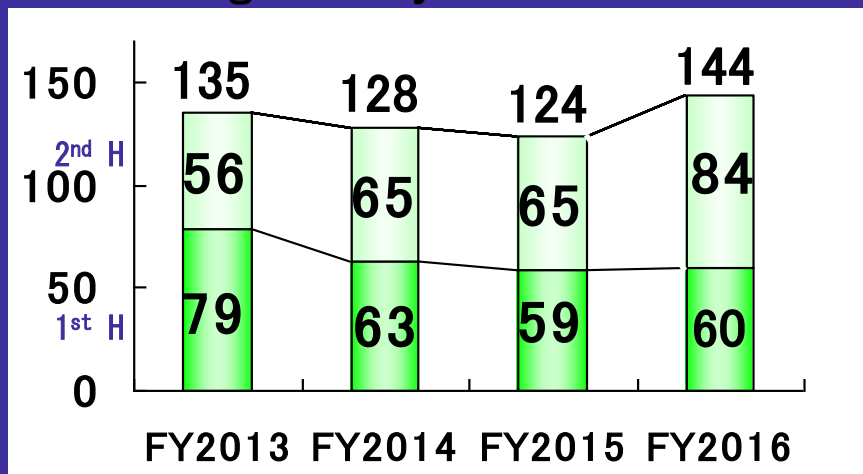


## MT Production

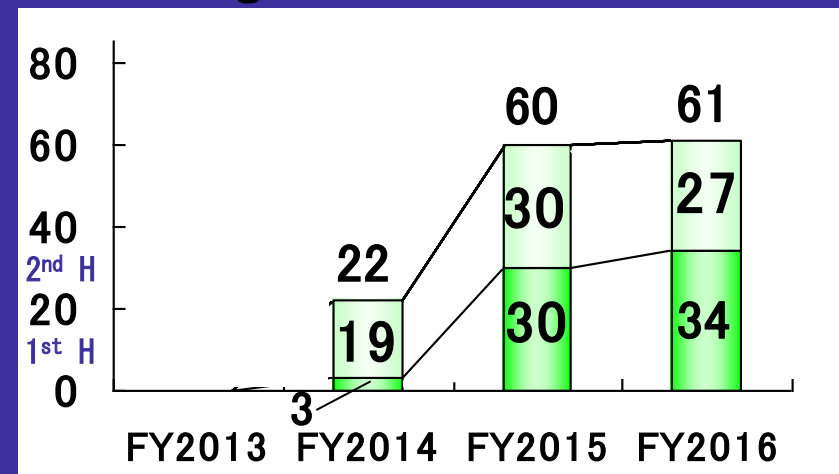
10,000 of units



## Navigation System Production

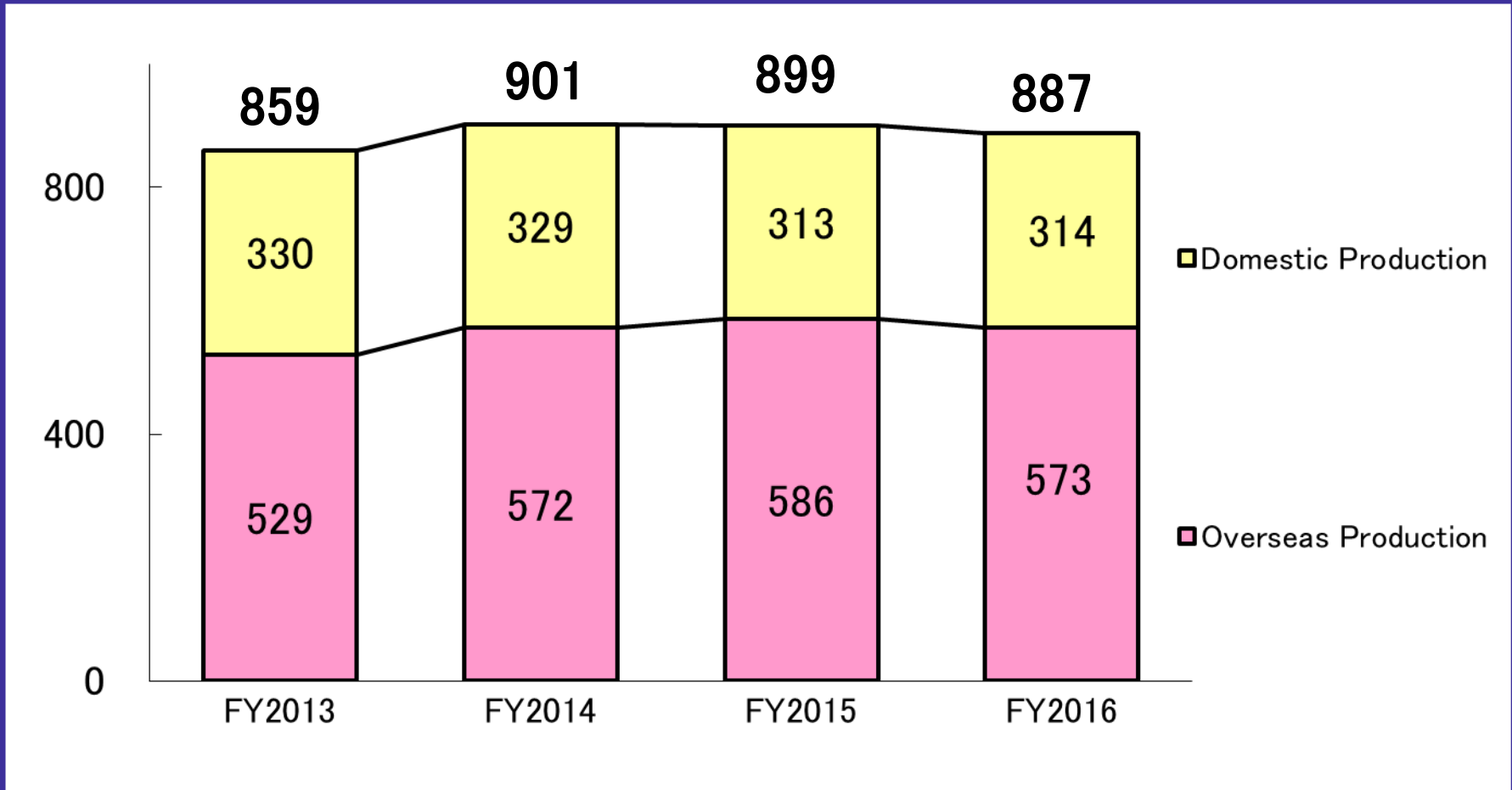


## Navigation Soft Production

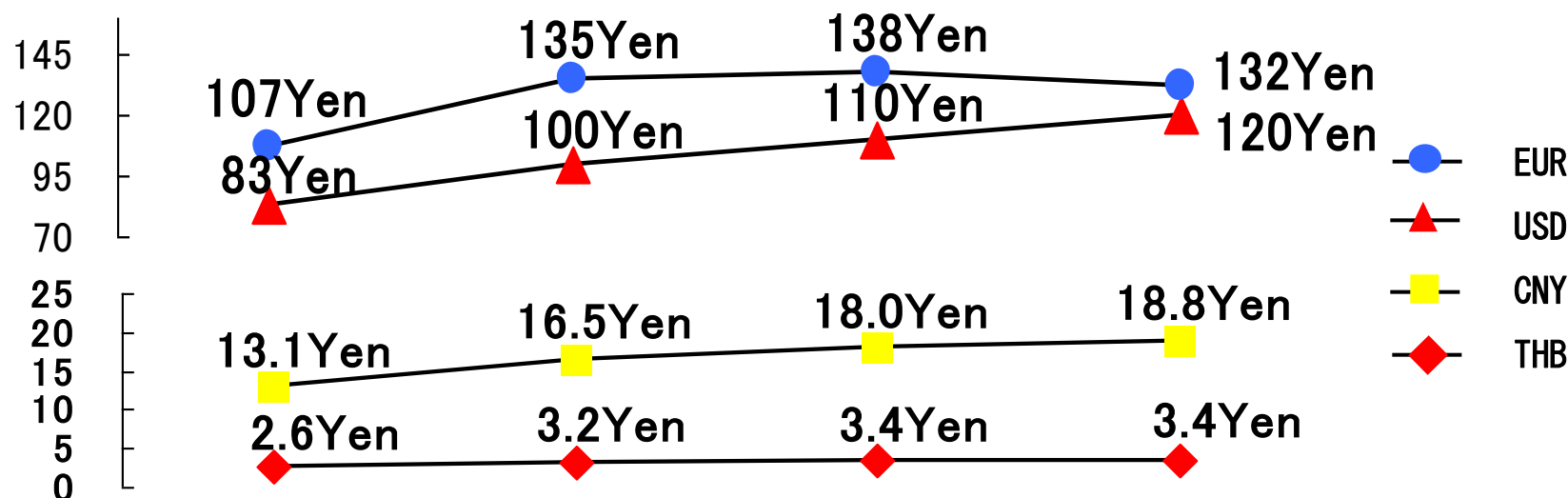


## TOYOTA Motors Production

10,000 of units



## Foreign Exchange Rate



## Impacts on Operating Income

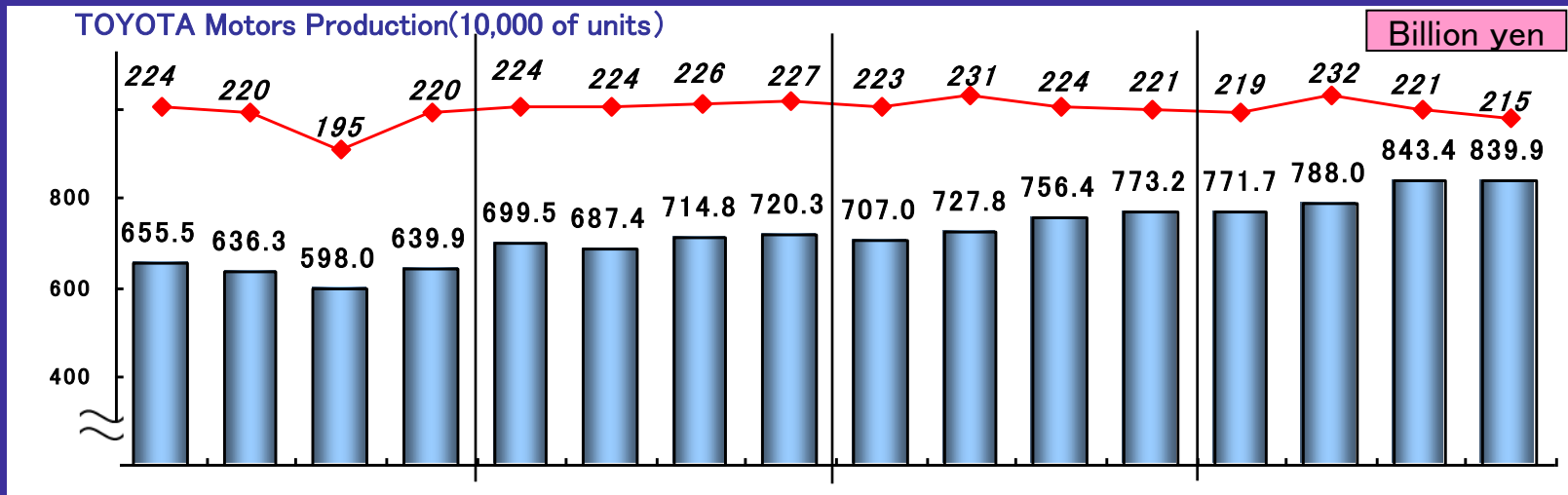
Forex Impact on Operating Income per 1(or 0.1) yen

Billion yen

	FY2013	FY2014	FY2015	FY2016
USD	1.42	1.46	1.46	1.27
EUR	0.15	0.13	0.14	0.13
THB*	0.80	0.79	0.74	0.80
CNY*	0.16	0.19	0.26	0.54

\*Impacts of THB and CNY are per 0.1yen.

## Net Sales



## Operating Income

